ATTACHMENT A

Offeror's Letterhead

Attachment A
Offer Letter

Date

District of Columbia Department of General Services
2000 14th Street, NW, 8th Floor
Washington, DC 20009

Attention: Mr. Brian J. Hanlon
Director

Reference: Invitation for Bid DCAM-13-NC-0174
Information Technology Equipment

Dear Mr. Hanlon:

On behalf of Insert Bidder's Legal Name (the "Bidder"), I am pleased to submit this bid in response to the Department of General Services' (the "Department" or "DGS") Invitation or Bid (IFB) to provide Information Technology Equipment for the Network Operations Center (NOC) and the Security Operations Center (SOC) located at 200 I Street, NW Washington, DC 20024. The Bidder has reviewed the IFB and the attachments thereto, any addenda thereto, and the proposed Form of Contract (collectively, the "Bid Documents") and has conducted such due diligence and analysis as the Bidder, in its sole judgment, has deemed necessary in order to submit its bid in response to the IFB. The Bidder's submission and the Fixed Unit Prices are based on the Bid Documents as issued and assume no material alteration of the terms of the Bid Documents.

Insert Offeror's Legal Name bid is as follows:

See Unit Price Spreadsheet

The Offeror acknowledges and understands that the Fixed Unit Prices are firm, fixed prices and intended to be Offeror's sole compensation for the services required.

The Bidder's submission is based on and subject to the following conditions:

1. The Bidder agrees to hold its bid open for a period of at least one hundred twenty (120) days after the date of the bid.

2. Assuming the Bidder is selected by the Department and the Bidder agrees to enter into a contract with the Department on the terms and conditions described in the Bid Documents within one (1) day of the notice of the award.

3. Both the Bidder and the undersigned represent and warrant that the undersigned has the full legal authority to submit this bid form and bind the Bidder to the terms of the

Offeror's Bid. The Bidder further represents and warrants that no further action or approval must be obtained by the Bidder in order to authorize the terms of the Offeror's Proposal.

4. The Bidder hereby represents and warrants that they have not: (i) colluded with any other group or person that is submitting a bid in response to the IFB in order to fix or set prices; (ii) acted in such a manner so as to discourage any other group or person from submitting a bid in response to the IFB; or (iii) otherwise engaged in conduct that would violate applicable anti-trust law.

5. There are no requested changes to the Form of Contract:

6. The Bidder hereby certifies that neither it nor any of its subcontractors have entered into any agreement (written or oral) that would prohibit any contractor, subcontractor or subconsultant that is certified by the District of Columbia Office of Department of Small and Local Business Enterprises as a Local, Small, Resident Owned or Disadvantaged Business Enterprise (collectively, "LSDBE Certified Companies") from participating in the work if another company is awarded the contract.

7. This Bidder's submission including the Bidder's Fixed Unit Price is being submitted on behalf of (Insert Offeror)

Sincerely,

By: _____

Name: _____

Its: _____

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Product No.	**Description**	**Unit Price**	**Qty**	**Extended Price**
EHL-CHAC2a	Installation hardware and misc. materials: Video wall construction hardware, wire ladders, wire hanging brackets.	$	1	$
VAD-535-2000-292	Vaddio® drop down ceiling mount for large cameras - Short. Extends ~ 1.0' below ceiling. Compatible with EagleEye & PrecisionHD cameras. Black.	$	3	$
CRT-DM-MD32X32-RPS	Crestron® 32x32 DigitalMedia™ Switcher with redundant power supply	$	1	$
CRT-DMC-C	Crestron® DigitalMedia 8G+™ input card for DM® Switchers	$	20	$
CRT-DMC-HD	Crestron® HDMI® input card for DM® Switchers.	$	6	$
CRT-DMC-DVI	Crestron® DVI/RGB input card for DM® Switchers	$	2	$
CRT-DMC-SDI	Crestron® SDI input card for DM® Switchers.	$	3	$
CRT-DMCO-33	Crestron® 4 HDMI w/ 4 stereo analog output card for DM-MD8X8 and DM-MD32X32	$	1	$
CRT-DMCO-50	Crestron® 2 DM 8G+ w/1 HDMI output card for DM-MD8X8 & DM-MD32X32	$	1	$
CRT-DMCO-55	Crestron® 4 DM 8G+ w/2 HDMI output card for DM-MD8X8 & DM-MD32X32	$	4	$
CRT-DM-TX-201-C	Crestron® DigitalMedia 8G+™ Transmitter 201	$	17	$
CRT-DM-TX-200-C-2G-W-T	Crestron® Wall plate DigitalMedia 8G+™ Transmitter 200, White textured.	$	2	$
CRT-DM-RMC-200-C	Crestron® DigitalMedia 8G+™ Receiver & Room Controller 200 with built-in scaler and audio amplifier.	$	17	$
CRT-DM-RMC-100-C	Crestron® DigitalMedia 8G+™ Receiver & Room Controller 100	$	2	$
CRT-CBL-8G-P-SP500	Crestron® DigitalMedia 8G™ Cable, plenum, 500 ft spool.	$	7	$
CRT-DM-8G-CONN-100	Crestron® DigitalMedia 8G™ cable connector, 100-pack	$	2	$
CRT-PRO2	Crestron® professional dual-bus control system.	$	1	$
CRT-C2N-HBLOCK	Crestron® multi-type Cresnet distribution block.	$	1	$
CRT-IRP2	Crestron® IR emitter probe	$	4	$

CRT-C2ENET-1	Crestron® single port Ethernet card for Z-Bus expansion slot.	$	1	$
CRT-SW-POE-24	Crestron® 24-port managed PoE switch	$	2	$
CRT-TPS-6LW-T	Crestron® Isys™ 5.7" wall mount touchpanel, White, textured.	$	1	$
CRT-WMKT-6X-DSW	Crestron® post-construction wall mount kit with trim ring	$	1	$
EHL-CHAC2b	bulk cable/connectors	$	1	$
DEL-U2412MD	Dell™ UltraSharp 24" LED monitor, 1920x1200	$	17	$
EHL-CHAC2c	Installation hardware and misc. materials: Workstation speakers, headset, PTT table microphone, mic mixer and preamplifier	$	17	$
SHU-SLX1484+	Shure® SLX-series lavalier wireless microphone system with the WL184 lapel microphone. Includes (1) SLX1 and (1) WL184.	$	2	$
SHU-MX412DS	Shure® Cardioid 12" desktop gooseneck condenser microphone, attached 10´ XLR cable, logic functions, programmable switch and LED indicator, attached desktop base.	$	1	$
CLO-930-151-810	ClearOne® Converge Pro - 16 Channel (880/8i) Bundle Promotion Bundle: (1) Converge Pro 880 and (1) Converge Pro 880i conference mixer.	$	1	$
ADA-PFM-6150	Audio Design Associates® 6-channel, 3-zone luxury power amplifier. 150W per channel @ 8Ohms	$	1	$
ELV-ZX1-90	ElectroVoice® ZX1 Series 8" 2-way loudspeaker. 200W RMS/ 400W peak. Freq. range: 48Hz - 20kHz. Black. Each.	$	3	$
MIA-4431-AV	Middle Atlantic® MRK Series 44-space (77"), 31" deep gangable rack configured for A/V.	$	2	$
MIA-UPS1000R	Middle Atlantic® 8-outlet 1000VA / 750W UPS. Rackmount	$	3	$
MIA-U2	Middle Atlantic® universal rack shelf	$	5	$
MIA-DCFANKIT-4	Middle Atlantic® 100 CFM fan kit, mounts in top of the rear access panel. For RK and BRK series racks.	$	2	$
CLO-910-151-810	ClearOne® Converge Pro 880i - 8-channel AEC microphone mixer (Input only). (8) Mic/line switchable inputs.	$	1	$

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Product No.	Description	Unit Price	Qty	Extended Price
VAD-535-2000-217	Vaddio® Thin profile wall mount bracket for Cisco® Precision HD cameras (Black) - Mounting hardware included - Heavy gauge steel construction.	$	1	$
EXN-60-1271-12	Extron® DTP HDMI 230 HDMI twister pair extender. Transmits HDMI + control & analog audio over (1) CATx cable. HDMI Transmitter	$	1	$
EXN-60-1271-13	Extron® DTP HDMI 230 HDMI twister pair extender. Transmits HDMI + control & analog audio over (1) CATx cable. HDMI Receiver	$	1	$
CRT-DM-MD16X16-RPS	Crestron® 16x16 DigitalMedia™ Switcher w/ redundant power supply	$	1	$
CRT-DMC-C	Crestron® DigitalMedia 8G+™ input card for DM® Switchers	$	5	$
CRT-DMC-DVI	Crestron® DVI/RGB input card for DM® Switchers	$	1	$
CRT-DMC-HD	Crestron® HDMI® input card for DM® Switchers.	$	3	$
CRT-DMCO-5530	Crestron® 4 DM 8G+ w/2 HDMI & 2 HDMI w/ 2 stereo analog audio output card for DM-MD16X16.	$	1	$
CRT-DM-TX-201-C	Crestron® DigitalMedia 8G+™ Transmitter 201	$	4	$
CRT-DM-TX-200-C-2G-W-T	Crestron® Wall plate DigitalMedia 8G+™ Transmitter 200, White textured.	$	1	$
CRT-DM-RMC-200-C	Crestron® DigitalMedia 8G+™ Receiver & Room Controller 200 with built-in scaler and audio amplifier.	$	4	$
CRT-CBL-8G-P-SP500	Crestron® DigitalMedia 8G+™ Cable, Plenum, 500 ft spool	$	1	$
CRT-DM-8G-CONN-100	Crestron® DigitalMedia 8G™ cable connector, 100-pack	$	1	$
CRT-PRO2	Crestron® professional dual-bus control system.	$	1	$
CRT-C2ENET-1	Crestron® single port Ethernet card for Z-Bus expansion slot.	$	1	$
CRT-IRP2	Crestron® IR emitter probe	$	2	$
CRT-C2N-HBLOCK	Crestron® multi-type Cresnet distribution block.	$	1	$
MIA-PDC-915R-6	Middle Atlantic® PDC Series dry contact controlled power. 9 outlets total, 6 controlled. Rackmount	$	1	$
CRT-SW-POE-24	Crestron® 24-port managed PoE switch	$	1	$

CRT-TPS-6-B-T	Crestron® Isys™ 5.7" tilt touchpanel, matte black.	$	1	$
EHL-CHAC2a	Installation hardware and misc. materials: A/V interconnects and bulk cable/ connectors.	$	1	$
DEL-U2412MD	Dell™ UltraSharp 24" LED monitor, 1920x1200	$	4	$
CLO-930-151-810	ClearOne® Converge Pro - 16 Channel (880/8i) Bundle Promotion Bundle: (1) Converge Pro 880 and (1) Converge Pro 880i conference mixer.	$	1	$
ADA-PTM-850BAB	Audio Design Associates® 8-channel x 50W audio amplifier. No display	$	1	$
SPC-AIM-MON1	SpeakerCraft® AIM™ Monitor One bookshelf speaker with 1" silk dome tweeter.	$	2	$
MIA-WRK24MDKE	Middle Atlantic® 24RMS presentation enclosure system w/ latching plexi-door.	$	1	$
MIA-UPS1000R	Middle Atlantic® 8-outlet 1000VA / 750W UPS. Rackmount	$	1	$
MIA-U2	Middle Atlantic® universal rack shelf	$	2	$
MIA-DCFANKIT-4	Middle Atlantic® 100 CFM fan kit, mounts in top of the rear access panel. For RK and BRK series racks.	$	1	$
572-2707	Planar Sheet Metal Cover Side Top	$	13	$
572-2705	Planar Sheet Metal Cover Side Right	$	5	$
572-2706	Planar Sheet Metal Cover Side Left	$	**5**	$
572-2708	Planar Sheet Metal Cover Side Bottom	$	13	$
132-0128	Planar 1000' Bulk CAT6 Cable	$	6	$
134-0117	Planar RJ45 Plug 50 Pieces	$	4	$
vcs1-2832000	Planar 28 Output/32 Input VCS Controller	$	2	$
997-5852	Planar Quad Controller Module-Spare	$	1	$
997-5851	Planar Power Supply Module Spare	$	1	$

Total $ _____