

## AGENDA

Friday, April 10, 2015

TIME	ROOM	
8:30 am to 4:15 pm	2 <sup>nd</sup> Floor Lobby	Registration /Networking/ Exhibit Tables
9:00 am to 9:30 am	207AB	Opening Ceremony  Sheila Mobley, Deputy Director, Office of Contracting and Procurement  Nancy Hapeman, Interim Director, Office of Contracting and Procurement

### Keynote Address: Mayor Muriel Bowser, District of Columbia

9:30 am to 10:30 am	207AB	<b>Morning Panel Discussion:</b>  <i>Vendors' Perspective: Best Practices on How to Do Business with the District</i>  <b>Antwayne Ford</b> , Enlightened Inc  <b>Towsan Isom</b> , Isom Global Strategies  Moderator: Director Ana Harvey, Department of Small and Local Business Development
10:30 am to 10:45 am	Break	
10:45 am to 12:15 pm	<b>Workshops and Panel Discussions</b>	
	<b>Room 207AB</b>	Department of Small and Local Business Development: <i>How to Become a Certified Business Enterprise, Joint Venture Certification, I'm Certified Now What, District Procurement Technical Assistance Center (DC- PTAC)</i>
	<b>Room209A</b>	Office of Contracting and Procurement: <i>DC Supply Schedule</i>
	<b>Room 209B</b>	Panel- Resources for Entrepreneurs: Government Programs

Department of Employment Services,  
*First Source Program*

Office of Contracting and Procurement,  
*Surplus Property Assistance Program*

Office on Human Rights,  
*DC Fair Criminal Record Screening  
Amendment*

Department of Insurance, Securities and  
Banking,  
*State Small Business Credit Initiative  
(SSBCI)*

**Room 209C**

Office of Contracting and Procurement  
*Procurement 101-Pre-Award*

**12:15 pm to 1:15 pm**

**Room 207AB**

**Lunch Break Session**

**One-on-One Business Advice with  
the District's Procurement Technical  
Assistance Center (DC-PTAC)**

**One-on-One e-Sourcing Registration  
Assistance**

**1:15 pm to 2:30 pm**

**Room 207AB**

**Afternoon Panel Discussion**

*Afternoon Panel: How to Do Business  
with the District's Independent Agencies*

**J.W. Lanum**, Associate Director,  
*Contracts and Procurement,  
Department of General Services*

**Mary Anne Harris**, Director of  
*Contracting and Procurement/Chief  
Contracting Officer, Office of  
Contracting and Procurement,  
University of the District of Columbia*

**Samuel J. Feinberg**, Director, Agency  
*Chief Contracting Officer, Contracts and*

*Procurement, DC Department of Behavioral Health*

**Glorious Bazemore**, Chief  
*Procurement Officer, Office of Contracts and Acquisitions, District of Columbia Public Schools*

**Dan Bae**, Director of Procurement,  
*District of Columbia Water and Sewer*

**Diane Wooden**, Director of Contracts and Procurement, District of Columbia Public Library

Moderator: **Phyllis Love**, Office of Contracting and Procurement

**2:30 pm to 4:00pm**

**Workshops**

**Room 207AB**

Department of Small and Local Business Development: *How to Become a Certified Business Enterprise, Joint Venture Certification, I'm Certified Now What, District Procurement Technical Assistance Center (DC- PTAC)*

**Room209A**

Office of Contracting and Procurement: *DC Supply Schedule*

**Room 209B**

Panel- Resources for Entrepreneurs: Community Programs

*Veteran Training: Capitol City Community Development Corporation*

*Business Development: Latino Economic Development Center*

*Economic Development: Coalition for  
Nonprofit Housing and Economic  
Development*

*DC Health Link: DC Chamber of  
Commerce*

**Room 209C**

*Office of Contracting and Procurement  
Procurement 102-Post-Award*

**4:00 pm to 4:15 pm**

**Break/Exhibits Close**

**4:15pm to 4:30 pm**

**Room 207AB**

Closing Remarks,

Sheila Mobley, Deputy Director, OCP

Nancy Hapeman, Interim Director, OCP

**4:30 pm to 5:00 pm**

**Networking**

## **Breakout Sessions and Workshops – Descriptions**

**Department of Small and Local Business Development** Whether you're an experienced government contractor, or are preparing to respond to your first solicitation, DSLBD has a wealth of resources to support DC's vendor community. In this session, presenters will highlight DSLBD's business development and support programs including:

- Certified Business Enterprise (CBE)
- CBE Microloan program
- Joint Venture Certification
- The DC Procurement Technical Assistance Center (DC-PTAC)

Presenters:

Charles Wilson, Department of Small and Local Business Development (DSLBD)

Sheila Edmondson, DC Procurement Technical Assistance Center (DSLBD)

Melissa Resil, Department of Small and Local Business Development (DC-PTAC)

## **DC Supply Schedule**

Did you know the District has a set-aside market for small and local businesses? Learn from OCP's team about the benefits of the DC Supply Schedule, the District's multiple-award schedule for providing commercial products. Presenters will also cover the application process and how District agencies use the schedule. This workshop is recommended for CBE eligible vendors.

### **Presenters:**

Priscilla Mack, Office of Contracting and Procurement

Sanaz Etminan, Office of Contracting and Procurement

Karen Mahoney, Office of Contracting and Procurement

## **Resources for Entrepreneurs: Government Programs**

There are many different programs in the District that can help you build your business: from purchasing offices equipment at a fraction of the cost to how the District can help you protect your financial interests.

Panel Moderator: Eboni Gatewood- Crenshaw, Office of Contracting and Procurement (OCP)

### **Panelists:**

Marvin Manassa, Office of Contracting and Procurement, Surplus Property Program

Drew Hubbard, Department of Employment Services

Christopher Weaver, Department of Insurance, Securities and Banking

Brian Ferguson, Office on Human Rights

## **Resources for Entrepreneurs: Community Programs**

Are you a vendor seeking professional development opportunities? In this workshop, local organizations will share information about training opportunities available to the vendor community.

Panel Moderator: Armeta Ross, Office of Contracting and Procurement

Art Johnson, Capitol City Community Development Corporation

Michael El Shengo, Capitol City Community Development Corporation

Rossana Espinoza, Latino Economic Development Center

Jashawn Robinson, DC Chamber of Commerce

### **Procurement 101: Pre- Award**

Understanding the District government procurement process can seem daunting, but it doesn't have to be. This workshop will review the Office of Contracting and Procurement's structure- what we buy, what it means to be an independent agency; and define what it means to be a responsible and responsive vendor.

Carlos Johnston, Office of Contracting and Procurement

Angela Turner, Office of Contracting and Procurement

### **Procurement 102: Post-Award**

The procurement process doesn't end once the contract is awarded. This workshop, led by contracting officers, will highlight how the District monitors vendor performance after a contract award is made and, what resources and support are available to vendors

Panel Moderator: Dr. Sharon Burton, Office of Contracting and Procurement

D'Andre Dorn, Office of Contracting and Procurement

Fatima Tibbs, Office of Contracting and Procurement