

Contracts & Procurement

DETERMINATION AND FINDINGS

SOLE SOURCE PROCUREMENT

CAPTION: Maintenance Repair and Replacement of Garage, Roll-up, Overhead and Apparatus Bay Doors

CONTRACT NO.: DCAM-24-NC-SS-0003

AGENCY: Department of General Services

CONTRACTOR: Alliance Material Handling, Inc.

FINDINGS

1. AUTHORIZATION:

D.C. Official Code §2-354.04, 27 DCMR 1304 and 27 DCMR 4718

2. MINIMUM NEED:

The Government of the District of Columbia, acting by and through its Department of General Services (the “Department” or “DGS”), has a need to engage Alliance Material Handling, Inc, a Maryland-based company. This company will be responsible for maintaining, repairing, and replacing three overhead, roll-up, and apparatus bay doors manufactured by Electric Power Door Company. These doors are located at Fire & Emergency Medical Services (“FEMS”) Engine 24, located at 5101 Georgia Avenue, NW.

3. ESTIMATED FAIR AND REASONABLE PRICE:

The anticipated fair and reasonable cost to provide furnish and install three (3) bi-fold doors as manufactured by Electric Power Door, Inc. is **\$705,734.00**.

4. FACTS WHICH JUSTIFY A SOLE SOURCE PROCUREMENT:

The required services must be provided by a contractor certified by Electric Power Door. This certification is essential because Electric Power Door manufactures the designated bay doors for FEMS apparatus, known for their durability and rapid operation. These features are critical for ensuring unimpeded exits and enabling FEMS to respond promptly to emergencies. Furthermore, the hardware is engineered to endure over 2 million operational cycles, ensuring long-term reliability and performance.

Given the increasing urgency to repair apparatus bay doors for Fire Emergency Medical Services (FEMS), a sole source contract is justified until a formal solicitation can be awarded.

FEMS is a vital agency, essential for maintaining smooth daily operations throughout the district, and timely repairs are crucial to ensure their readiness and effectiveness in responding to emergencies.

Furthermore, the manufacturer exclusively warrants and guarantees service and installation work only when performed by a certified Electric Power Door (EPD) technician. Given the high-risk and critical nature of these facilities, it is imperative that all overhead, rolling, and bay doors maintain 99% operational reliability. Malfunctioning doors can obstruct the issue and approach of first responder vehicles, causing delays and disruptions to emergency services. Currently, Alliance Material Handling, Inc. is the sole EPD-authorized and certified installation and repair provider in the metropolitan tri-state area.

5. CERTIFICATION BY THE EXECUTIVE PROGRAM MANAGER OF PUBLIC SAFETY & JUSTICE SERVICES DIVISION:

I have reviewed the above findings and certify to the best of my knowledge and belief, all statements are true, correct, and complete and that the information given herein is true and accurate to the best of my knowledge and belief.

Date

Agyei Hargrove
Executive Program Manager
Public Safety & Justice Services
Portfolio

6. CERTIFICATION BY THE CONTRACTING OFFICER:

I have reviewed the above findings and certify to the best of my knowledge and belief, all statements are true, correct, and complete and that the information given herein is true and accurate to the best of my knowledge and belief.

Date

Domonique L. Banks
Contracting Officer

7. CERTIFICATION BY THE CHIEF OF CONTRACTS AND PROCUREMENT:

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the sole source notice of Intent to Award a Sole Source Contract was published in accordance with Section 404(c) of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Official Code §2-354.04) and that no response was received. As the Chief of Contracts and Procurement at the Department of General Services, I approve the use of the sole source procurement method for this requirement.

Date

George. G. Lewis, CPPO
Chief Procurement Officer
Chief of Contracts and Procurement

