

GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF GENERAL SERVICES



**DETERMINATION AND FINDINGS
FOR
SOLE SOURCE PROCUREMENT**

Agency: Department of General Services
Caption: Stryker Emergency Care Products (Defibrillators)
Contractor: Stryker

FINDINGS

1. AUTHORIZATION:

D.C. Code Section 2-354.04 and 27 DCMR Chapter 47, Section 4718.

2. MINIMUM NEED:

The Department has the need to continue contracted preventative maintenance of emergency response AED defibrillator equipment with Stryker (formerly Physio-Control) the original equipment manufacturer of all LIFEPAK defibrillators. The District of Columbia has standardized use of LIFEPAK defibrillators with 826 LIFEPAK units at DC Fire and EMS since 1994, 120 units at DC Parks and Recreation since 2008 and 45 units at Metro Police Department since 2001. Stryker is the only source for Factory-authorized inspection and repair services which include repair parts, upgrades, inspections, repairs, and loaners.

To date, Stryker has provided all preventive maintenance and repair service since purchase of the LIFEPAK units dating back as far as 1994. All preventive maintenance is scheduled with each agency. Additionally, Stryker offers a 24-hour response to the initial call to diagnose issues and a 48-hour window of repair. If repairs cannot be done within that window a loaner unit is provided at no additional charge to the District. In the interest of maintaining certification and compliance of this critical lifesaving equipment it is imperative that the OEM continue providing the contracted preventative maintenance and repair services for the preceding contract term.

3. ESTIMATED FAIR AND REASONABLE PRICE:

The estimated fair and reasonable price is \$60,000.00 for the Base Period.
The estimated fair and reasonable price is \$65,000.00 for the Option Year One (1)
The estimated fair and reasonable price is \$70,000.00 for the Option Year Two (2)
The estimated fair and reasonable price is \$75,000.00 for the Option Year Three (3)

The estimated fair and reasonable price is \$80,000.00 for the Option Year Four (4)

4. FACTS WHICH JUSTIFY A SOLE SOURCE PROCUREMENT:

The District of Columbia has standardized use of LIFEPAK 1000 defibrillators with 826 units at DC Fire and EMS since 1994, 120 units at DC Parks and Rec since 2008 and 45 units at Metro Police Department since 2001.

- Stryker is the only source for factory-authorized inspection and repair services which include parts, upgrades, inspections, repairs, and loaners at no additional charge to the District.
- Stryker has provided all preventive maintenance and repair service on all units since purchase.
- All preventive maintenance is pre-scheduled with Stryker.
- a 24-hour response to the initial call to diagnose issues and a 48-hour window of repair.
- Competing these services through the standard competitive procurement process potentially opens the District unnecessary risk associated with relying on less than qualified vendors who are not certified to provide maintenance and or repairs to the brand name equipment which could result in damages related to the failure of critical life-saving equipment during an emergency cardiac event.

5. CERTIFICATION BY THE MAINTENANCE SERVICES MANAGER:

I certify that the above findings are true and accurate.

Date

LaShelle Jenkins
Maintenance Services Manager / Facilities Management
Division

6. CERTIFICATION BY THE SUPERVISORY, CONTRACTS SPECIALIST OF PROCUREMENT:

Based upon the authorities, findings, and certifications set forth above, I hereby determine that the proposed sole source procurement is in the best interest of the District of Columbia.

Date

Kimberly Gray, Supervisory Contracts Specialist
Contracting Officer, C&P

DETERMINATION

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the sole source notice of Intent to Award a Sole Source Contract was published in accordance with Section 404(c) of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Official Code §2-354.04) and that no response was received. As the Chief Contracting Officer for the Department of General Services, I approved the use of the sole source procurement method for this requirement.

George G. Lewis, CPPO
Chief Contracting Officer
Chief of Contracts & Procurement

Date