

GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF GENERAL SERVICES



REQUEST FOR SPACE (“RFS”)
DGS-RFS-DOH-2018-1 (Warehouse)
DC Department of Health Warehouse

The District of Columbia’s Department of General Services (“DGS”) is seeking offers for warehouse space that satisfy the criteria listed below. Responsive offers, among other things, should provide contiguous space within one building. The Department of Health is the agency identified to initially occupy the proposed space.

Background

The District of Columbia Department of Health (“DOH”) promotes health, wellness and equity, across the District, and protects the safety of residents, visitors and those doing business in our nation’s Capital.

DOH’s responsibilities include identifying health risks; educating the public; preventing and controlling diseases, injuries and exposure to environmental hazards; promoting effective community collaborations; and optimizing equitable access to community resources.

Evaluation Criteria

The Evaluation Criteria are as follows:

- A. Agency Operation
- B. Rental Rate and Rent Structure
- C. Location

Submission Instructions

Offerors shall submit their proposals by responding to or accepting each of the terms included under the Evaluation Criteria in the order and format presented below. Please clearly state any exceptions or substitute language to any of the terms listed below.

A. Agency Operation – To be evaluated based on the suitability of space to meet the operational needs of DC Department of Health (“DOH”).

Tenant: The District of Columbia, a municipal corporation, acting by and through its Department of General Services (the “District”).

The District agency initially occupying the premises will be DOH. The District retains the right to change occupying agencies without such substitution constituting a sublet of the Premises or an assignment of the Lease, or otherwise requiring Offeror’s consent.

Building: Please provide building name and address and the following:

- Description of building systems;
- Description of building’s security and access control;
- Description of current recycling programs;
- Statement as to ADA compliance; and
- Description of any renovations planned for the building, including timeline (if applicable).

Landlord: Please provide ownership information including:

- Evidence of control of property and timely availability of the Premises;
- Management structure; and
- Evidence of Offeror’s wherewithal to fund ongoing building operations, a tenant improvement allowance and, if applicable, other Premises improvements.

Lenders: Please provide a detailed description of any lenders with financing associated with the building and any liens and/or ground leases that may or will encumber the building.

Premises: Please propose approximately 25,000 RSF of contiguous space in your existing warehouse building to accommodate DOH. Please provide the following:

- Floor plans delineating specific space and square footage;

- Ceiling height (clear height);
- Location and number of loading docks;
- Existence of any conditioned space;
- Description of any existing shelving / racks (if applicable)
- Description of the overall condition of space; and
- Offeror's agreement to utilize BOMA standard of measurement for the building and Premises.

Please note that:

- Offered space must meet the District's requirements for fire, safety, handicapped accessibility, and sustainability.

Test Fit:

The District will notify Offerors whose proposals have been short listed by the District for purposes of building tours. After the building tours are complete, the District shall deliver programming requirements to such Offerors and, within 10 business days, each such Offeror shall, at its sole cost and expense, without any reimbursement from the District, provide \$0.15/RSF in funding for and deliver one test fit for the Premises based upon the programming requirements provided by the District, which shall include one (1) revision to the test fit, together with the architect's detailed pricing notes. The architect selected by each Offeror shall be subject to the District's prior approval.

Lease Term:

Ten (10) years.

Option Term:

The District requests an option to extend the term for one (1) additional period of five (5) years.

Rent Commencement Date:

The District shall commence paying rent when the Premises is delivered to the District with any work to be performed by the Offeror completed, as evidenced by a certificate of occupancy. Please confirm Offeror can deliver the substantially completed Premises as early as August 1, 2018.

Use:

Warehouse storage and any other lawful use.

Amenities: Please describe the amenities or special services that will be available in your building, if applicable.

Assignment/Subletting: Please confirm the District shall have the right, subject to Offeror's consent, which consent shall not be unreasonably withheld, conditioned or delayed, to assign the Lease or sublease all or any portion of the Premises.

Building Hours: The District's employees shall require 24-hour Premises access for 52 weeks per year.

The District shall have the right to utilize Offeror's card access system to the building and building elevators (if applicable) and shall be provided with a sufficient number of access cards for each District employee.

Parking: Please reference the availability and type of parking (# of spaces). It is expected that parking will be at no additional cost to the District.

Tenant Improvement Allowance: The District requires a Tenant Improvement Allowance ("TIA") of at least \$15.00 per RSF. The District requires a non-restrictive TIA. Specifically, the District may use its allowance for hard and soft construction costs, IT, FF&E, specific electronic equipment and relocation services. The District may require the Offeror to contract for the build-out of the space.

If the District requires that the Offeror build-out the Premises, the Lease shall include a Work Exhibit. In such event, the TIA thereunder shall be subject to the requirements of D.C Code Section 2-218.46 regarding the use of Small Business Enterprises and Certified Business Enterprises (as such term is defined under D.C. Code Section 2-218.02), provided that 50% SBE/CBE participation shall be required (rather than 35% as included in the current Statute). The Work Exhibit shall set forth the foregoing requirement.

Brokerage: Savills Studley, Inc. is recognized as the exclusive broker representing the District in this proposed transaction. Upon execution of a Lease with the District, Landlord shall compensate Savills Studley, Inc. with a commission

equivalent to 3.0% of the Lease value based on the Annual Rent (as defined below) over the initial Lease Term.

Section B. Rental Rate and Rent Structure – To be evaluated in context of the overall value to the District and the competitiveness relative to market, considering such factors as condition of space, efficiency of space, proposed TIA and flexibility in the utilization of the TIA, rental abatement period, escalations, etc. Rent structure should be submitted based on the following proposed structure. The terms below are based on RSF.

Net Rent: Escalations will be allowed on the Net Rent only. Do not include any escalation on the Annual Rent (as hereinafter defined).

Operating Expenses: The Annual Rent for the first year shall include operating expenses (OpEx). OpEx is subject to annual escalations according to changes in the Consumer Price Index (CPI). The amount of the OpEx for the first year proposed by Offeror will be subject to verification by the District and may be subject to revision prior to Lease execution. **Please describe what services are included in the operating expenses and which services are specifically excluded.**

Real Estate Taxes: The Annual Rent for the first Lease year shall include the “Real Estate Tax Base,” which shall be equal to the District’s proportionate share of real estate taxes for the building for such first year.
Commencing on the anniversary of the first Lease year, the District will owe its proportionate share of real estate taxes for the building that exceeds the Real Estate Tax Base. The Real Estate Tax Base will be subject to verification by the District and the amount may be subject to revision prior to Lease execution.

Tenant Improvement Allowance Amortization: Annual Rent shall include TIA amortized over the initial Lease Term.

Annual Rent: Total of all of the above factors. Please provide an aggressive, market sensitive rent proposal (**including concessions such as rent abatement**). Please use a modified full service gross rental structure.

Below is an **EXAMPLE ONLY** of how the proposed rent structure should be presented:

Net Rent	\$10.00
Operating Expenses	\$2.00
Real Estate Tax	\$2.00
Base	
TIA Amortization	<u>\$1.50</u>
Annual Rent for first Lease year	\$15.50 RSF

C: Location – To be evaluated based on the location’s accessibility to the constituents it serves.

Proximity to Public Transit/Preferred Locations: Briefly describe the proximity (distance to the access point of the building) and accessibility to multiple modes of public transportation, including color of metro train line and major highway/freeway access proximate to the building.

Submission Format and Due Date

Please provide one (1) hard copy and two (2) electronic copies in Microsoft Word and PDF on a USB flash drive labeled **DC Department of Health RFS**. The offers shall be written in 12-point font size on 8.5”x 11” paper. Offers must also include **signed** DC DGS FORM S-103. (Copy of S-103 is attached)

Addendum: If it becomes necessary to revise any part of this RFS or if additional data is necessary to enable interpretation of provisions of this RFS, such revisions or additional data will be made available online.

Offers must be hand delivered to:

Department of General Services
ATTENTION: Charleen Ward
REFERENCE: DGS-RFS-DOH-2018-1 (Warehouse)
2000 14th Street, NW - 8th Floor
Washington, DC 20009
No phone calls please.

Any matters that are not addressed in this RFS and that would further distinguish the building from other competing buildings should be addressed in your response.

Electronic mail and facsimile Offers **will not** be accepted. Each Offer shall be submitted in a sealed envelope conspicuously marked: **“Offer in Response to DGS-RFS-DOH-2018-1.”** Offers **must be** submitted to DGS with all required information and documentation by **3:00 pm on Tuesday, February 27, 2017** in order to be considered.

This Request for Space shall not be considered an offer to lease and DGS reserves the right to withdraw this Request for Space at any time.