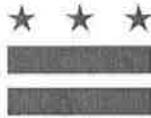


GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF GENERAL SERVICES



Contracts & Procurement

DETERMINATION AND FINDINGS
FOR
SOLE SOURCE PROCUREMENT

Agency: Department of General Services

Caption: Milo Simulator Enhancement and Master Certification Training

Contractor: FAAC Incorporated

FINDINGS

1. AUTHORIZATION:

D.C. Official Code §2-354.04 and 27 DCMR 4718.

2. MINIMUM NEED:

The Department of General Services on behalf of the Protective Services Division (PSD) has a need for Milo Simulator Enhancement and Master Certification Training for the PSD employees located at 64 New York Avenue NE Washington DC.

3. ESTIMATED FAIR AND REASONABLE PRICE:

The total estimate reasonable price for \$153,980.00

4. FACTS WHICH JUSTIFY A SOLE SOURCE PROCUREMENT:

FAAC Incorporate is the manufacturer of the Milo Simulator and currently the only provider of Master Certifications Training, *Exhibit A*. In order to maintain the current warranty of the Milo Simulator, services may only be performed by FAAC Incorporated. FAAC Incorporated is the only authorized provider of Master Certification Training.

5. CERTIFICATION BY THE TRAINING SPECIALIST :

I hereby certify that the above findings are correct and complete.

Date

Bonnie Rock, Ed.M., M.A.
Training Specialist

6. CERTIFICATION AND DETERMINATION BY THE CHIEF CONTRACTING OFFICER:

I have reviewed the above findings and certify that they are sufficient to justify the use of the sole source method of procurement under the cited authority. I certify that the sole source notice of Intent to Award a Sole Source Contract was published in accordance with Section 404(c) of the District of Columbia Procurement Practices Reform Act of 2010 (D.C. Official Code §2-354.04) and that no response was received. In conclusion, the Department of General Services (DGS), Chief Contracting Officer approves the use of the Sole Source Procurement as the only viable method of procurement for equipment enhancement to ensure equipment warranty and master certification training at PSD.

Date

George G. Lewis, CPPO
Associate Director Contracts & Procurement
Chief Contracting Officer

D&F
Sole Source Procurement

**Milo Simulator Enhancement and Master Certification
Training**

FAA Incorporated

Exhibit A

Sole Source Letter



Sole Source Notification

Equipment Designed for use on MILO Range™ Simulators

To Whom It May Concern:

FAAC Incorporated is the sole manufacturer and only authorized Support Company for the MILO Range Classroom, MILO Range Pro, MILO Range Advanced, MILO Range Classic, MILO Range Theater, MILO Range Shoothouse and Firearms Diagnostic Training Unit (FDU) product line. FAAC has spent over twenty years in the development of this well-known and proven training simulator platform, and has included several exclusive features and options that are only found on the MILO Range product line. The following equipment items are manufactured by FAAC and are only intended for use with the MILO product line:

- Custom scenario package for MILO systems
- Classroom training system add-on for MILO systems
- Kinect for Windows training option for MILO Range Pro and Theater systems
- Driving Force integrated system (LE-1000 with MILO Range Pro or Theater Systems)

FAAC has not authorized any other company or distributor to sell these items, or offer these items for sale to any FAAC customers using the MILO product line.

As FAAC is the sole manufacturer of all of these products, FAAC is the only authorized company to provide aftermarket warranty and service. Components not authorized, manufactured or distributed from FAAC are not guaranteed to work on the MILO Range product line, and may result in voiding of any remaining product warranties or customer support.

Sincerely,

A handwritten signature in cursive script that reads "Robert M. McCue".

Robert M. McCue
General Manager
MILO Range Training Systems
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Ann Arbor, MI 48108 USA
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www.milorange.com