

Lincoln Theatre
Profit & Loss
October 2010 through September 2011

Oct '10 - Sep 11

Ordinary Income/Expense

Income

USTF Income

Contributed Revenue

4100-20 · Cont-Individuals	3,249.52
4110-20 · Cont - Board Members	8,750.00
4120-20 · Cont - Gov't Grant	278,258.74
4130-20 · Cont - Corp Sponsorship	10,000.00
4140-20 · Cont - Foundations	5,000.00

Total Contributed Revenue 305,258.26

Earned Revenue

4000-10 · Rental Revenue	284,587.57
4010-00 · Back Lot Rental Revenue	24,000.00
4040-10 · Concessions Revenue	25,215.25
4050-00 · Interest Revenue	81.59
4070-10 · Miscellaneous Income	15,242.44

Total Earned Revenue 349,126.85

Total USTF Income 654,385.11

Total Income 654,385.11

Cost of Goods Sold

Event Variable Expenses

EV5420 · Event Security	29,870.00
EV5425 · Event Cleaning	8,100.00

Total Event Variable Expenses 37,970.00

Total COGS 37,970.00

Gross Profit 616,415.11

Expense

USTF Expense

Facilities

5000-40 · Salaries - Facilities	69,766.40
5100-40 · Consultant Svs - Facilities	13,139.50
5400-40 · Licen & Inspec Facilities	4,754.70
5420-40 · Security and Safety Systems	6,058.00
5440-40 · Office Supplies - Facilities	619.59
5540-40 · Utilities	76,921.28
5560-40 · Facility Equipment Maintenance	9,023.00
5570-40 · Building RepairsMaintenance	14,003.04
5580-40 · Admin Cleaning & Supplies	3,186.67

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Total Facilities	197,472.18
Gen & Admin	
5000-60 · Salaries G&A	220,560.03
5100-60 · Consultant Services	380.00
5200-60 · PyslTax; Gen & Admin	30,431.46
5210-60 · Health Insurance	37,149.99
5300-60 · Payroll Service-G&A	9,638.33
5310-60 · Acct Fees	50,400.00
5320-60 · Legal & Audit Fees	10,500.00
5330-60 · Legal Fees	4,642.00
5410-60 · Insurance	16,997.89
5420-60 · Interest & Penalties Expense	908.77
5430-60 · Postage - G&A	1,846.80
5440-60 · Office Supplies- G&A	2,200.47
5470-60 · Finance Charges	2,096.43
5480-60 · Bank Service Charges	2,651.81
5490-60 · Travel & Ent - Gen & Admin	500.00
5510-60 · Board Expense	105.22
5540-60 · Utilities - Gen & Admin	1,068.28
5550-60 · Telephone	24,559.29
5560-60 · Equipment & Maintenance	3,734.68
5595-60 · Internet and Web Hosting	2,603.83
6999 · Other Gen. & Admin	26,715.86
Total Gen & Admin	<u>449,691.14</u>
Marketing	
5100-30 · Consultant Svcs-Marketing	960.00
5530-30 · Dues & Memb Marketing	1,204.00
5590-30 · Web Maintenance & Design	975.00
6110-30 · Design and Production	1,396.00
6120-30 · Web Marketing	1,000.00
6130-30 · Public Relations	528.00
6140-30 · Radio Marketing	3,430.00
6150-30 · Print Advertising Marketing	4,792.13
Total Marketing	<u>14,285.13</u>
Production	
5000-10 · Salaries- Productions	142,408.82
5100-10 · Consultant Svcs- Prod	41,635.50
5440-10 · Office Supplies - Production	863.04
6400-10 · Tech & Stage Maint	72.70
6500-10 · Show Production Cost	32,658.74
6510-10 · Production Furniture & Equipmen	1,381.03
Total Production	<u>219,019.83</u>

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Sales & B.O.	
5000-50 · Salaries - Box Office	44,106.32
5100-50 · Consultant Svcs - Box Office	1,042.50
Total Sales & B.O.	<u>45,148.82</u>
Theatre Services	
5000-45 · Salaries	48,456.09
6500-45 · Concessions Expense	10,185.64
Total Theatre Services	<u>58,641.73</u>
Total USTF Expense	<u>984,258.83</u>
Total Expense	<u>984,258.83</u>
Net Ordinary Income	<u>(367,843.72)</u>
Net Income	<u><u>(367,843.72)</u></u>

