

GOVERNMENT OF THE DISTRICT OF COLUMBIA  
DEPARTMENT OF GENERAL SERVICES



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Request for Proposals (RFP)  
**CITYWIDE INTEGRATED PEST MANAGEMENT (IPM) SERVICES**  
**DCAM-18-NC-0052**  
Addendum No. 02  
Issued: April 19, 2018

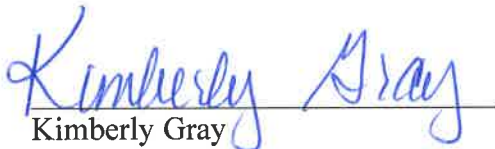
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This Addendum No. 02 is issued by the Department of General Services (DGS) on April 19, 2018. Except as modified herein, the Request for Proposals (RFP) remains unmodified.

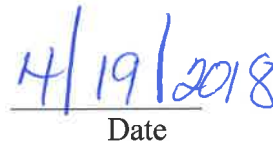
**Item No.1 – Questions and Answers**

**Add/Incorporate:** The District's response to Potential Offeror's questions is incorporated by this Addendum No. 02 as Exhibit A.

All other terms and conditions remain unchanged.



Kimberly Gray  
Supervisory Contract Specialist | Contracting Officer  
Goods & Services

  
Date

- End of Addendum No. 02 -

**Questions & Answers**  
**Solicitation No. DCAM-18-NC-0052 | CITYWIDE INTEGRATED PEST MANAGEMENT SERVICES**

<b>NO.</b>	<b>QUESTIONS</b>	<b>DGS RESPONSE</b>
<b>01</b>	<b>Can Offerors that are <u>not</u> certified as a Small Business Enterprise (SBE) with the Department of Small and Local Business Development (DSLBD) submit a proposal for this solicitation.</b>	This solicitation has been set-aside solely for Offerors that are certified as a Small Business Enterprise (SBE) with the Department of Small and Local Business Development (DSLBD). Offerors who are <u>not</u> an SBE certified with DSLBD at the time of submission Due Date are not eligible and will be deemed as non-responsive if a proposal is received with the Department of General Services (DGS).
<b>02</b>	<b>Pursuant to Section H.9.1.4 (referenced below), in order to perform at least "35% of the contracting effort with its own organization and resources," does this require that the Prime Contractor hold a valid Pesticide Operator's License from the District's DOEE as well as a valid Pesticide Applicator's License from the DOEE?</b> Under H.9 Subcontracting Requirements, and specifically H.9.1 Mandatory Subcontracting Requirements— H.9.1.4 states, "Except as provided in H.9.1.5 and H.9.1.7, a prime contractor that is a CBE and has been granted a proposal preference pursuant to D.C. Official Code § 2-218.43, or is selected through a set-aside program, shall perform at least 35% of the contracting effort with its own organization and resources and, if it subcontracts, 35% of the subcontracting effort shall be with CBEs. A CBE prime contractor that performs less than 35% of the contracting effort shall be subject to enforcement actions under D.C. Official Code § 2-218.63."	Mandatory subcontracting requirements and licensing requirements are two (2) separate requirements enforced by two (2) separate agencies. The Prime Contractor must hold a pesticide operator <b>and</b> applicator license with DOEE; the Operator license is the company and the applicator license are the individual certified technicians that work for the company. For additional information on pesticide operator and applicator licenses, please contact the DOEE Toxic Substances/Pesticide Branch at (202) 535-2600. DGS will be working with DOEE to confirm the Contractor(s) are in compliance with DOEE prior to award. For additional information on subcontracting requirements, please contact DSLBD at (202) 727-3900.
<b>03</b>	<b>Pursuant to Section H.9.1.5 (reference below), in order to perform at least "50% of the contracting effort with its own organization and resources," does this require that the Prime Contractor hold a valid Pesticide Operator's License from the District's DOEE as well as a valid Pesticide Applicator's License from the DOEE?</b> Under H.9.1.5 Subcontracting Requirements, and specifically H.9.1 Mandatory Subcontracting Requirements—H.9.1.5 states, "A prime contractor that is a certified joint venture and has been granted a proposal preference pursuant to D.C. Official Code § 2-218.43, or is selected through a set-aside program, shall perform at least 50% of the contracting effort with its own organization and resources and, if it subcontracts, 35% of the subcontracting effort shall be with CBEs. A certified joint venture prime contractor that performs less than 50% of the contracting effort shall be subject to enforcement actions under D.C. Official Code § 2-218.63."	Mandatory subcontracting requirements and licensing requirements are two (2) separate requirements enforced by two (2) separate agencies. The Prime Contractor must hold a pesticide operator <b>and</b> applicator license with DOEE; the Operator license is the company and the applicator license are the individual certified technicians that work for the company. For additional information on pesticide operator and applicator licenses, please contact the DOEE Toxic Substances/Pesticide Branch at (202) 535-2600. DGS will be working with DOEE to confirm the Contractor(s) are in compliance with DOEE prior to award. For additional information on subcontracting requirements, please contact DSLBD at (202) 727-3900.
<b>04</b>	<b>IF a Prime contractor does not hold a Pesticide Operator's License, can the offeror still be successfully awarded 1 (or more) of the "Groups?"</b>	No, the Prime Contractor(s) is/are required to hold Pesticide Operator <b>and</b> Certified Applicator licenses at the time of submission due date. For additional information on pesticide operator and applicator licenses, please contact the DOEE Toxic Substances/Pesticide Branch at (202) 535-2600. DGS will be working with DOEE to confirm the Contractor(s) are in compliance with DOEE prior to award.
<b>05</b>	<b>Under ANY Subcontracting and/or Joint-Venture Plan, is BOTH the (1) Prime contractor and (2) sub-contractor(s) required to meet ALL minimum insurance requirements?</b>	DGS has privity with the Prime Contractor, not the subcontractor; therefore, DGS requires the Prime Contractor to provide insurance requirements as described in the RFP and Addendum No. 01. A DSLBD certified joint venture must meet all insurance requirements as described in the RFP and Addendum No. 01.
<b>06</b>	<b>Given the sensitivity of most sites (such as schools, daycares and child-occupied facilities) contained within the RFP, are ALL field personnel, technicians or applicators that will perform work on the subject solicitation (irrespective of Prime contractor or Sub-contractor status) required to be experienced Certified Applicators in the District of Columbia (as defined in the contained Pesticide Education and Control Amendment Act of 2012) as opposed to simply Registered Technicians with potentially minimal experience and requiring supervision? I believe this was clarified yesterday but wanted to revisit this question expressly.</b>	The Prime Contractor must hold both pesticide operator <b>and</b> certified applicator licenses with DOEE; the Operator license is the company and the applicator license are the individual certified technicians that work for the company. For additional information on pesticide operator and applicator licenses, please contact the DOEE Toxic Substances/Pesticide Branch at (202) 535-2600. DGS will be working with DOEE to confirm the Contractor(s) are in compliance with DOEE prior to award.
<b>07</b>	<b>Pursuant to Section C.5.11 (referenced below), does this mean that in the event of a Prime Contractor sub-contracting and/or joint venture would require that the Prime and sub/joint companies are required to independently meet this "minimum of five (5) consecutive years' experience" criteria under C.5.11? Under C.5.11 Contractor Qualifications, The RFP states, "The Contractor shall be of established reputation with a minimum of five (5) consecutive years' experience in IPM Services, regularly engaged in the performance of the specified work and makes available, for this purpose, a regular force of skilled workers."</b>	For a DSLBD certified joint venture, the five years experience is the collective experience of the team. The subcontractor experience is not taken into account as DGS has privity with the Prime Contractor and not the subcontractor.
<b>08</b>	<b>With regards to Attachment J.16, Payment and Performance Bond, I am a little confused. Can you please explain.</b>	Please refer to Section H.28.2 for information on Payment and Performance Bond.

NO.	QUESTIONS	DGS RESPONSE
09	How many contracts will be awarded? It states the department will award three (3) contracts. The question is that does these mean three (3) vendor can ge awarded as some parts of this city-wide contract? See page 3.	Per Section B.1, the Department intends to award three (3) contracts (one for each Group); however, the Department reserves the right to award more than one contract to a single Contractor if it is the most advantageous to the District.
10	Related to group (A): If a vendor is awarded this section only and is only servicing this section, then why should the vendor have an insurance policy of sexual physical abuse and molestation when they are not around children if the vendor is servicing section (A) which is not DCPS which does have children.	The Sexual/Physical Abuse & Molestation insurance does not only relate to children; however, children can be in shelters and OSSE & municipals (Group A). These requirements are set forth by the DC Office of Risk Management and shall be required prior to issuance of award(s).
11	Is the Canine Rat Detection Service being performed under your current contract being performed. What is being done here and what is the cost under this contract to have the special additional service. Is a canine dog being used now under this current contract?	The current contract does not include Canine Rat Detection and Abatement Services.
12	See page 77. It states DCPS to be serviced after 3:00 pm. Note: Are all schools to be done after 3:00 pm?	Most schools can be serviced with contacting the DGS Safety Office for access before 3:00 p.m. If services require some sort of application that will involve spraying then these services will be addressed after 3:00 p.m.
13	Will there be three (3) awards made to three (3) different CBE firms?	Per Section B.1, the Department intends to award three (3) contracts (one for each Group); however, the Department reserves the right to award more than one contract to a single SBE Contractor if it is the most advantageous to the District.
14	What is the cost currently for this contract	For information on pricing for current contracts, you can make a Freedom of Information Act (FOIA) request by submitting an email to foia.dgs@dc.gov. Information can also be found on the DGS web page, <a href="https://dgs.dc.gov/">https://dgs.dc.gov/</a> .
15	Does DCPS have a bed bug problem currently?	Requests are received and we dispatch the Contractor to assess the complaints. Most of the time it is not bed bug related.
16	Is there a canine dog being used now?	The current contract does not include Canine Rat Detection and Abatement Services.
17	The bid bond performance request. Why is this in the bid?	There is no bid bond requirement in the solicitation; there is a payment and performance bond requirement.
18	Can we get a cost/Price of current contract under the Freedom of Information Act?	For information on pricing for current contracts, you can make a Freedom of Information Act (FOIA) request by submitting an email to foia.dgs@dc.gov. Information can also be found on the DGS web page, <a href="https://dgs.dc.gov/">https://dgs.dc.gov/</a> .
19	This contract was sent out back around October 2017 last year. This was sent out in the open market and there was no request for any bonds of any type. Why is it being asked of small minority owned firm to jump over this hurdle to bid on set-aside contract?	Any requirements set forth in a previous solicitation are <i>not</i> relevant to this new separate solicitation.
20	In the 1st location the canine issue was deleted. Why is it in bid again? It was deleted when it was put in the open market? NOTE: This canine request was cancelled out last time.	Any requirements set forth in a previous solicitation are <i>not</i> relevant to this new separate solicitation.
21	Can you post the current contract cost so all vendors will be able to see the cost for all services including bed bug inspection cost, and canine seeing rat dogs cost. Listed under supplemental service.	For information on pricing for current contracts, you can make a Freedom of Information Act (FOIA) request by submitting an email to foia.dgs@dc.gov. Information can also be found on the DGS web page, <a href="https://dgs.dc.gov/">https://dgs.dc.gov/</a> .
22	This is a question as to a cost for tamper proof bait station to be transparent and fair there should be put in the section. When vendors can state a cost for bait station. This is general standard where a vendor is asked to supply tamper proof bait station. We need to have the RFQ to included this expensive cost. For example, a case of six station alone cost \$100.00 a case. This cannot be ignored there should be a price cost sheet for this. This needs to be revised so all vendors can bid on the same things, where is the price cost for bait station cost?	Tamper proof bait stations are required. Costs for this should be included in your pricing; the District cannot tell a Contractor how to conduct pricing.
23	Why is it that this contract is calling for minority owned vendors to get a performance and payment bond? This tactic has been used to keep minority firm from bidding. Why is this in this RFP?	DGS reserves the right to request a payment and performance bond on all solicitations, regardless of open or set-aside market.
24	Where is the list of locations and frequency schedule page in this solicitation?	Attachment J.1 was included with the solicitation and is posted on the DGS website. Please note that it is the responsibility of each Offeror to review the solicitation, each Attachment and all Addenda issued.

NO.	QUESTIONS	DGS RESPONSE
25	IPM is good. However, are you allowing the vendor to use pesticides? And if so where are they being done what location that from time to time are getting sprayed using the B&G tank?	The vendor must coordinate with DGS when the recommendation is the use of a pesticide. The awarded Contractor(s) must adhere to all Department of Health regulations.
26	Monitoring plan. Is this work done with regular routine service where the contract simply puts down glue boards and not spray?	The monitoring plan should include the necessary components to address the targeted pest issue.