

GOVERNMENT OF THE DISTRICT OF COLUMBIA  
DEPARTMENT OF GENERAL SERVICES



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Request for Proposals  
SNOW & ICE REMOVAL AND SNOW MELT SERVICES  
**DCAM-17-NC-0003**  
Addendum No. 7  
Issued: November 9, 2016

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This Addendum No. 7 is issued by DGS on November 9, 2016. Except as modified herein, the Request for Proposals (RFP) remains unmodified and is hereby published on the DGS website.

**Item No. 1 Question and Answers**

**Question No. 1**

With regard to question #2 in Addendum No. 5, we were asking if DGS could please provide the boundaries for each property to be serviced? The recommendation from DGS was for contractors to conduct a walk thru of the properties, however without having a clear guide on the property boundaries; we are not certain which areas to walk thru upon visiting each site. Where do the serviceable areas for each property start and stop? The Google Earth pictures for some locations do not clearly indicate the boundaries for each property. We have attached a few examples for your review. Our company has provided snow and ice removal services for DGS in the past, however past pricing was on an hourly basis, therefore a fixed price for servicing a fixed area was not necessary. With DGS now requesting a fixed price for servicing a fixed area, it is very important that contractors are clear on what the fixed area consists of. Can DGS please clearly identify the boundaries for each property that needs to be serviced? Or if DGS cannot provide that information, can DGS advise who can provide accurate boundary information when we arrive at each property for a walk thru?

**Answer No. 1:**

In connection with this solicitation, DGS has attempted to provide Offerors with the most accurate information currently available, with respect to the locations, and square footage of the Targeted Properties and Targeted Roadways. Post award, should an awarded Contractor be able to establish to DGS that the actual square footage of a Targeted Property or Targeted Roadway is greater than the square footage identified in the solicitation materials; DGS is fully committed to compensating a contractor, on a “pro-rata basis”, for services provided by it on such additional square footage. Upon any such determination by DGS of additional square footage, the Contract established fixed

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pricing (for both the base year and all option periods) shall be modified by a percentage equal to the percentage by which the subsequently determined square footage for a property/roadway is greater than the square footage identified in the solicitation materials for such location/roadway. (i.e. if DGS determines that the actual square footage of a Targeted Property is 5% greater in size than the square footage described in the solicitation materials for such property, then Contractor's fixed pricing with respect to such property (for both the base period and all option periods) shall be automatically increased by 5%.

All other terms and conditions remain unchanged.

*Domonique L. Banks*  
Domonique L. Banks  
Contract Specialist  
Goods & Services

November 9, 2016  
Date

- End of Addendum No. 7 -