

## DCAM-17-NC-0003 Snow & Ice Removal and Snow Melt Services

### QUESTION & ANSWERS

<u>NO.</u>	<u>QUESTIONS</u>	<u>DGS RESPONSE</u>
1	The link to view and access the properties where services are to be performed is not functioning properly. Can DGS please fix the link and ensure the parameter of the area (or areas) where services are to be provided are clearly marked for each site?	Please refer to Addendum No. 1 for updated instructions to access Google Earth property links.
2	Can the square footage of the parameter area (or areas) where services are to be provided be supplied to contractors?	DGS does not have all property square footage/linear feet; however, the addresses and pictures have been provided as a resource to aid Offerors with estimating.
3	At what point does a snow event become a Federal State of Emergency? How does DGS plan to alter billing in the event that a State of Emergency is declared? For example, will billing then change from a per location price, to a per hour price for services provided?	The Mayor of the District of Columbia has the authority for declaring a state of Emergency for the City. There is no direct correlation between billing and a State of Emergency. Hourly rates are applicable to optional services only at the direction of the COTR.
4	There are several locations on the price sheets that are missing information on the square footage of the parking lot and/or square footage of the sidewalks. If no square footage is provided for a parking lot or sidewalk, is that an indication that the parking lot and/or sidewalk does not require servicing? If the parking lot and/or sidewalk does require servicing, can DGS please provide the missing square footage information?	This information should be viewed as a supplemental resource. All Offerors are free to visit a site in person, view the property on Google earth, or use whichever means to estimate the cost of the property. Please keep in mind that all sidewalks, parking lots and stairs are included in the scope in all properties where applicable.
5	Can DGS please identify a list of locations where contractors will be able to store snow and ice removal supplies and materials. Please confirm what accommodations contractors will be required to provide in order to store supplies and materials at the specified locations (i.e. will contractors need to provide temporary fencing, drainage barriers, etc.?).	If on site storage is a part of a Offerors operations plan, upon award of the contract, DGS will provide assistance with notifying site tenants of the need for site storage and help make arrangements on what locations may be available. DGS will not be responsible for the supplies if used, stolen or damaged. Each Contractor will be responsible for their own supplies and storage.
6	The price sheets for this solicitation currently asks for pricing for 0" to 6" of snow and ice removal. Since the cost to remove up to 6" of ice is a very different cost from that of removing up to 6" of snow, does DGS want contractors to submit a price for snow and ice removal (combined price for both snow and ice), or does DGS want contractors to submit a price for 0" to 6" of snow removal, and a separate cost for 0" to 6" of ice removal?	DGS is interested in a single price for snow and ice removal services. Offerors must use their judgment and experience in snow and ice removal services to determine the best offer they can provide the District. Offerors should use industry standards to provide appropriate pricing.

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7	Will DGS make any amount of ice melt or rock salt available for contractor use? If so, under what circumstances will those materials be made available? And at what locations will contractors be able to access those materials?	DGS will not provide any snow or ice melt supplies. Contractors are expected to provide and to have supplies in stock and readily available to perform operations per the scope of the contract.
8	How much ice melt versus rock salt was used during each snow event during the 2013, 2014, and 2015 seasons?	DGS has not tracked this information.
9	Invoices for the previous 2015 - 2016 snow and ice removal season required contractors to bill based on the number of laborers, the number of labor hours, and the amount of ice melt/rock salt used. Can DGS provide a consolidated amount of how much was billed for each category for each location (MPD's , FEMS, recreation centers, schools, shelters, bus lots, small parks, large parks, vacant lots, and municipals)?	This information will not be provided as it reveals sensitive pricing information for existing and previous Contractors. It is the expectation of DGS that Offerors pull from their own experiences to determine the best marketable offeror. Moreover, any request for information regarding current and or previous contracts must be submitted via a formal FOIA request to the Department. Information on submitting a FOIA request can be located on the Department of General Services website: <a href="http://dgs.dc.gov/page/open-government-and-foia-dgs">http://dgs.dc.gov/page/open-government-and-foia-dgs</a>
10	Will DGS consider adding a price line for pricing of 0" to 3", and then 3" to 6" inches, and so forth? This will help accommodate a lower price offering for smaller snow events, of 0" to 3".	No, DGS will not consider adding price lines for 0" to 3".
11	What was the total amount spent by DGS in 2013, 2014, and 2015 for snow and ice removal at large parks, small parks, recreation centers, MPD's, fire stations, shelters, vacant lots, bus lots, municipals, and schools? This question is not asking for the pricing that was submitted by contractors during those years. The question is geared toward identification of the cost to DGS in 2013, 2014, and 2015 for snow and ice removal services at the locations which are similar to the properties in this current solicitation.	The costs ranged from \$600K to \$5M.
12	On what basis did DGS arrive at requesting pricing based on 0" to 6", and 6" to 12", and 12" to 24". Can you share the average number of inches of each snow storm from the 2013, 2014, and 2015 snow events?	DGS Facilities Management determined the snow thresholds based professional experiences with snow and ice removal operations. It is our experience that operations significantly changed between 0-6 inches, 6-12 inches, and 12-24 inches. Snow accumulations have ranged from 0-24 inches in Washington, DC.

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13	How many contractors were used by DGS last year for these facilities, including any on-call contractors that were added for the last event?	DGS utilized a total of 12 contractors.
14	The billing requirement for each event during the 2015-16 snow season required that contractor's provide the number of times that they were deployed to the various types of locations as reported in Salesforce; for example for event #1, how many times did you service - MPDS, FEMS, Recreation Centers, and Schools etc. Can you please provide this information for each of the contractors that were utilized during the past snow season. This will assist us in accuracy of pricing	The information being requested was not tracked by DGS and is not available.
15	Are there any specific equipment requirements for this contract?	Please refer to Section B.2.6 Equipment
16	What is the plan or consideration regarding the timing of a snow event, as opposed to the amount of snow, for instance a 6 inch event could occur in 4 hours, or over 5-12 hours or more.	The engagement of Contractors for a snow event will be discussed at the post award kick off meeting and will be in accordance with the approved Project Management Plan.
17	In the pre-bid it was mentioned that we had to be on site in some locations for the entirety of the event. Not knowing the timing of an event, how should this be approached in pricing.	Please refer to Revised Attachment B - Bid Form
18	Group A consist of all MPDS and FEMS across all 8 wards, historically this has not been a successful approach because of the logistics of being in all wards simultaneously. Can DGS consider grouping these facilities within the Wards that the individually reside in.	No, These are critical areas within our portfolio, DGS wants one (1) Contractor managing the operations for all these sites.
19	Attachment B Supplemental Hourly Rates- ask for rates for specific equipment that fall outside of what would be required for this scope of work. Should we not be providing hourly rates for all categories - such as snow blowers, shovels, etc., for any request that fall outside of either the area or facilities that any contractor may have been awarded.	No, the Bid Form should not be altered. Only provide pricing for the requested hourly rates in Revised Attachment B - Bid Form.

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20	Bid Form seems to be duplicated sheets, please confirm that there are only five sheets for Group E as opposed to 25 sheets. Pages 1 thru 5 are duplicated five times	The Offerors must provide pricing for the base and all options. Each bid sheet for Groups A-E reflects the following: (i.) Base year pricing; (ii.) Option year one; (iii.) Option year two; (iv.) Option year three and; (v.) Option year four.
21	Please confirm that you are requesting contractors to be stationed at ALL priority 1 locations during the entire duration of inclement weather event.	No. The COTR will provide this direction and make this request on an as needed basis depended on the circumstances of each snow event.
22	Please explain priority 2 and 3 locations, what is expected of the contractor	Contractors are expected to service priority locations in succession. Priority 3 locations should be addressed after all priority 2 locations have been serviced. Priority 2 locations should be addressed after all priority 1 locations are serviced.
23	Labor Rates seem to be missing on the bid sheet i.e. there will be labors with shovels and labors spreading ice melt. Will you be adding that as a line item for rates? Plus the equipment you list is for large sites. These location can use the track loader, "Bobcat" type of equipment.	No, Offerors shall submit pricing in accordance with the Revised Attachment B - Bid Form.
24	Can you clarify the Districts intent on the pricing schedule? Take Group "A" for example. Engine Co. 9 has 870' sq. ft. of parking lot and 110' LF of sidewalk. The cells that we are able to fill out on the District provide pricing sheet has the following columns. "Snow Melt Application Only", "Snow & Ice Removal up to 6", "Snow & Ice Removal, 6-12", "Snow & Ice Removal 12-24". Are we to together or separate meaning, do we add our SF & LF together to get our pricing for the 4 columns. Or should there be 4 more columns. One set for SF & one set for LF?	The square feet and linear feet are for informational purposes only, they do not need to add up your total location price. Offerors are requested to provide a fixed fully loaded flat rate on a per pass basis per location. See Section A.2 Contractor's Compensation.
25	Where should proposals be delivered?	Please refer to Section E- Proposal Organization and Submission
26	Can you please provide a password for the Bid Form or unlock the Bid Form?	No, DGS will not provide the password to unlock the Bid Form.