

**GOVERNMENT OF THE DISTRICT OF COLUMBIA
DEPARTMENT OF GENERAL SERVICES**



REQUEST FOR SPACE (“RFS”)
DGS-RFS-DCPL-2015-10-2
MLK Warehousing Facility

The District of Columbia’s Department of General Services (DGS) is seeking offers for a warehouse facility that satisfy the criteria listed below. Responsive offers, among other things, should provide space that is contiguous within one building. The DC Public Library is the agency identified to initially occupy the proposed space.

Background

The Martin Luther King Jr. Memorial Library (MLK Library), located at 901 G St. NW, will undergo a major modernization to meet the needs of District residents. During MLK Library’s renovation, DCPL will relocate its book inventory stacks and logistics operations into a warehouse facility. The purpose of this Request for Space is to identify one location within contiguous space to accommodate the library operations highlighted above. Owners should propose one location in response to this Request for Space. It is the District’s intention to enter into one short term agreement for a rentable area of 58,000 square feet.

Evaluation Criteria

The Evaluation Criteria is as follows:

- A. Agency Operation
- B. Rental Rate and Rent Structure
- C. Location

Submission Instructions

Offerors shall submit their proposals by responding to or accepting each of the terms included under the Evaluation Criteria in the order and format presented below. Please clearly state any exceptions or substitute language to any of the terms listed below.

A. Agency Operation – To be evaluated based on the suitability of space to meet the operational needs of the Agency.

Tenant: The District of Columbia, a municipal corporation, acting by and through its Department of General Services.

The District of Columbia agency initially occupying the Premises will be the District of Columbia Public Library. The District retains the right to change occupying agencies without such substitution constituting a sublet of the Premises or an assignment of the Lease or otherwise require Landlord's consent.

Building: Please provide building name and address. Please provide:

- Description of the loading bays / docks;
- Description of load capacity of the floors 150 lbs / SF is the minimum with a need for 250 lbs / SF for some high density storage needs;
- Description of building systems including HVAC system servicing the space, its capacity and additional capacity available within the building;
- Description of Building's security and access control, building a lots should be fully enclosed with barbwire fence;
- Description of energy efficiency programs and equipment;
- Description of the office space available (if any)
- ADA compliance; and
- Description of any proposed renovations planned for the building.

Landlord: Please provide ownership information including:

- Evidence of control of property and timely availability of the Premises;
- Proof of proper corporate good standing status in DC (with DCRA) and Certification of Clean Hands (through Office of Tax and Revenue (OTR) and Department of Employment Services (DOES));
- Management structure; and,
- Evidence of Landlord's wherewithal to fund tenant improvements and ongoing building operations.

Lender: Please provide a detailed description of the lender(s) associated with this property and any liens and/or ground leases that may or will encumber this Building.

Premises: Please propose approximately sixty thousand to seventy thousand square feet (60,000 to 70,000 sf) of warehouse (temperature and moisture-controlled are preferred) including two loading bays. Please provide the following:

- Floor plans delineating specific floors and square footage;
- Description of the condition of space;
- Common area factor; and,
- Landlord’s agreement to utilize BOMA standard of measurement for the building and premises.

Test Fit: Once Tenant has reduced the options to a short list, Landlord shall, at its sole cost and expense without any reimbursement from Tenant, upon Tenant’s request, provide one test fit for the Premises based upon programming provided by Tenant, which shall include one (1) revision and the architect shall be required to submit detailed pricing notes along with the test-fit.

Lease Term: Tenant requests a five (5) year term beginning on the Rent Commencement Date.

Option to Renew: Tenant requests an option to extend the term for one (1) additional period of five (5) years.

Lease Commencement Date The Lease Commencement Date shall be the date the parties execute the Lease agreement.

Rent Commencement Date: The Rent Commencement Date shall be the date of delivery of the entire Premises to Tenant with all of Landlord’s Work (to be defined in LOI) Substantially Completed and Landlord’s delivery of a Certificate of Occupancy. Please confirm Landlord can deliver the substantially completed Premises on or before March 1, 2016.

Use: Warehouse for DCPL storage and administrative office space.

Assignment/Subletting: Please confirm Tenant shall have the right, subject to Landlord’s consent, which consent shall not be unreasonably withheld, conditioned or delayed, to assign the Lease or sublease all or any portion of the Premises.

Building Hours: Building hours are 6:30 am to 11:00 pm seven days a week (24-hour access for staff).

Parking: Minimum of fourteen (14) DCPL fleet parking spaces.

Tenant Improvements: Please provide a Tenant Improvement Allowance above a warm lit shell to build out the storage facility and the office component. The District requires a non-restrictive Tenant Improvement Allowance. Specifically, the District may use its allowance for hard and soft construction costs, IT, FF&E, specific electronic equipment and relocation services. The District may request that the Landlord provide a turnkey build-out.

Brokerage: Savills Studley, Inc. is recognized as the exclusive broker representing Tenant in this proposed transaction. Upon execution of a lease agreement with the District of Columbia government, Landlord shall compensate Savills Studley, Inc. with a 4% commission of the Lease value over the Lease Term.

Section B. Rental Rate and Rent Structure – To be evaluated in context of the overall value to Tenant and the competitiveness relative to market considering such factors as condition of space, efficiency of space, proposed Tenant Improvement Allowance (“TIA”) and flexibility in the utilization of the TIA, Rental Abatement Period, any escalations etc. Rent Structure should be considered on the following proposed structure. The terms below are based on rentable square feet.

Net Rent: Escalations, if agreed to by the District, will be allowed on the net rent only. Do not include any escalation on the Annual Rent.

Operating Costs: The amount of Annual Rent for the first year shall include Operating Expenses (OpEx). OpEx are subject to annual escalations according to changes in the Consumer Price Index (CPI). The amount of the first year OpEx will be verified by the District and the amount revised prior to lease execution.

Real Estate Taxes: The amount included in the Annual Rent shall include the Real Estate Tax Base, which is based upon the real property and Business Improvement District (BID) taxes (the Real Estate Taxes) for the building or the portion of the building occupied by the District.

Commencing on the anniversary of the first lease year, the District will owe its proportionate share of Real Estate Taxes that exceeds the Real Estate Tax Base. The Real Estate Tax Base will be verified by the District and the amount revised prior to lease execution.

Tenant Improvement Amortization: The annual amount of the amortized TIA over the term of the lease. TIA will cover construction, A/E services, programming relocation, FF&E, electronic security and technology costs. District requires flexibility and unrestricted utilization of TIA.

Total (“Annual Rent”) Total of all of the above factors.

Below is an **EXAMPLE** of how the proposed rent structure should be presented:

| | |
|--------------------|----------------------|
| Net Rent | \$9.00 |
| Operating Expenses | \$4.00 |
| Real Estate Taxes | \$2.00 |
| TI Amortization | \$2.00 |
| Annual Rent | \$17.00 / RSF |

Rental Abatement Period or other Concessions: Please specify any Rental Abatement Period expressed in months or other concessions that will be made available to Tenant.

C: Location – To be evaluated based on the location’s accessibility for the constituents it serves.

Delineated Area: The District will consider all centralized locations with a preference for submarkets within close proximity to major thoroughfares, Metro stations and / or Metro bus lines.

Access: Please briefly describe the proximity (distance to the access point of the Building) and accessibility to multiple modes of public transportation including color of Metro stations and major highway / freeway access proximate to the Building.

Submission Format and Due Date

Please provide one (1) hard copy and two (2) electronic copies on a single CD in Microsoft Word and PDF of the written offers in 12-point font size on 8.5”x 11” paper. Offers must also include **signed** DC DGS FORM S-103 attached to this RFS.

http://dgs.dc.gov/sites/default/files/dc/sites/dgs/publication/attachments/DC%20DGS%20Form%20S%20103%20%20Conditions%20Applying%20to%20Solicitation%20and%20Offerors%20Acknowledgement_0.doc

Offers must be hand delivered to:

Department of General Services
ATTENTION: SE Ponds
REFERENCE: DGS-RFS-DCPL-2015-10-02
2000 14th Street, NW - 8th Floor
Washington, DC 20009
No phone calls please.

Electronic mail and facsimile Offers will not be accepted. Each Offer shall be submitted in a sealed envelope conspicuously marked: **“Offer in Response to DGS-RFS-DCPL-2015-10-02”**

Offers must be submitted to DGS with all required supplemental information and documentation, by **3:00 pm on Tuesday, November 10, 2015** in order to be considered.

Submission finalists will be notified within 30 days after the submission deadline listed above.

This Solicitation for Offers shall not be considered an offer to lease and DGS reserves the right to withdraw this solicitation at any time.