



Elevate 2019: CBE Procurement Opportunity Forum

January 28, 2019
1015 Half Street, SE, 9th Floor



we elev★te



Agenda

Networking

1:00 – 1:40pm (ALL)

Program

1:40 – 2:45pm

- Welcome
Keith A. Anderson, Director
Kwelli Sneed, Chief of Staff
- CBE Success Story
Will Avila, CEO, Clean Decisions
- Forecast Overview
George Lewis
Associate Director, Contracts & Procurement
- Opportunities
Yohance Fuller, Chief Operating Officer
Division Leaders
- Program Updates
Agency Representatives

Networking

2:45 – 3:30pm (ALL)

Elevate 2019 Purpose

Provide prime contractors and subcontractors an opportunity to:

- Learn about upcoming DGS procurement opportunities
- Network with DGS and other District government representatives
- Build business connections with each other

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Today's DGS Speakers



Keith A. Anderson, Director



Kwelli Sneed, Chief of Staff



George Lewis, Associate Director
Contracts & Procurement



Yohance Fuller, Chief Operating
Officer



Donny Gonzalez, Deputy Director
Facilities Management



Paul Blackman, Jr., Deputy
Director, Capital Construction



Michael Jelen, Chief Project
Delivery Officer



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Today's Exhibitors

AECOM

Blue Skye
— Construction —



**COAKLEY
WILLIAMS
CONSTRUCTION**

CORENIC
CONSTRUCTION
A commitment made, a commitment delivered!

DONOHUE

FMD FORT MYER
Since 1972 CONSTRUCTION

GCS | SIGNAL

G.SIDA
General Services

HITT

Keystone
K **PLUS**
CONSTRUCTION
*Building on Family Tradition
of Performance*

MCN
BUILD
BUILDING OUR COMMUNITY

One Kare Enterprise, LLC

RWD
CONSULTING, LLC

SKANSKA

SMOOT
CONSTRUCTION

Turner

SUFFOLK

DSLBD
DEPT. OF SMALL & LOCAL BUSINESS DEVELOPMENT

does
DEPARTMENT OF EMPLOYMENT SERVICES

DISB
Government of the District of Columbia
Department of Insurance, Securities and Banking

DCPTAC
PROCUREMENT TECHNICAL ASSISTANCE CENTER
A PROGRAM OF THE D.C. DEPT. OF SMALL & LOCAL BUSINESS DEVELOPMENT

CCP
OFFICE OF CONTRACTING & PROCUREMENT

DCORM
DC Office of Risk Management

**AMERICA'S
SBDC**
DISTRICT OF COLUMBIA
ACCREDITED MEMBER
**Small Business
Development
Center**
Your One Stop Shop For Small Business Success



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Will Avila, CEO

 **CLEAN**
DECISIONS



Mayor Muriel Bowser

What are you looking for today?

Department of General Services

www.dgs.dc.gov

DGS Home

Services

Contracts & Procurement ▾

Construction ▾

Sustainability & Energy ▾

Properties ▾

Jobs

About Us

DGS Solicitations

DGS Archived Solicitations

Doing Business with DGS
Requirements

Prime Contract Payments

DGS Emergency
Procurements

Standard Forms

Awarded Contracts

DGS Excluded Parties List

Small Business Initiative

Procurement Planning and
Forecasting

CBE Resources

Frequently Asked
Questions

Notice of Intent to Award
Sole Source Contracts

DGS CBE Ombudsman

The Launch Pad Initiative

*Check these pages often for updates
and potential new opportunities*

Contracts & Procurement: Reminders

- **E-invoicing** – contractors and vendors must submit invoices using the new **DC Vendor Portal**: <https://vendorportal.dc.gov>
- **Bonding and insurance requirements** – make sure you are familiar with the District's requirements and that you have proper coverage in place; consult with Office of Risk Management (ORM)
- **Buy American Act waivers** – DGS has routinely granted waivers to the Buy American Act if construction materials are not manufactured in the U.S. in sufficient and reasonably available commercial quantities
- **Tax compliance** – offerors must be caught up on ***all*** taxes owed to be eligible for contract award
- **Proposal responses** – respondents must answer ***all*** solicitation questions or receive incomplete evaluation points

Contracts and
Procurement Division



Portfolio Management
Division



Protective Services
Division



FY18 Completed Work Orders:
43,351

Properties Serviced: 414



**Pool Season Preparedness
and Maintenance:**

- 12 Indoor Pools
- 22 Outdoor Pools
- 27 Spray Parks

**Playing Fields Maintenance
and Repair:**

- 74 Natural Grass
- 52 Artificial Turf Fields
- 8 Playgrounds

Facilities Management Division

IDIQs with Min = \$250; Max = \$975K

- Hazardous Materials Abatement Services
- Generator Maintenance and Repair Services (multiple vendors)
- Plumbing Maintenance and Repair Services (multiple vendors)
- Fire Extinguisher, Kitchen Fire Suppression, Sprinkler System and Fire Pumps Inspection, Maintenance and Repair Services
- Paint Services and Supplies
- Electrical Supplies and Related Equipment (multiple vendors)
- PA Clock System Inspection, Maintenance & Repair Services
- Repair Services for Garage Door and Roll Up Overhead Doors (MPD/FEMS Facilities)
- Window and Glass Door Replacement, Repair and Installation Services
- Light Pole Maintenance and Electrical Services

Facilities Management Division

\$100K to \$500K

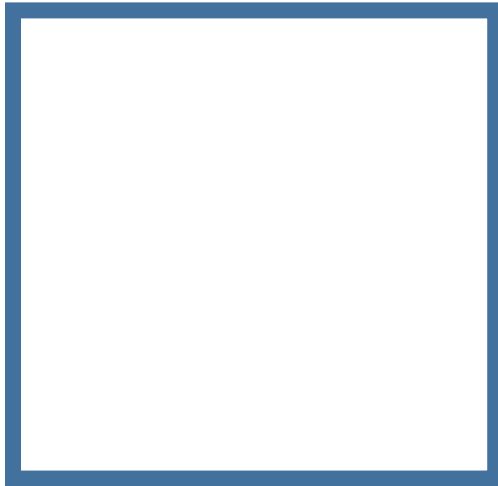
- Fire Alarm System Inspection and Maintenance Repair
- Spray Parks
- Security System Inspection, Maintenance & Repair Services
- On-Call Janitorial Services (Gateway Pavilion, R.I.S.E Demonstration Center)

\$500K to \$1M

- Parking Lot Management Services - 3100 14th Street
- Pool Inspection, Maintenance, and Repair Services
- Elevator Maintenance and Repair

\$1M to \$5M

- Grounds Maintenance Services (multiple vendors)
- On-Call HVAC Technician Services (multiple vendors)
- CMC Services for One Judiciary Square
- CMC Services for John A. Wilson Building



In FY 2018, the **Capital Construction Division** completed:

- 5 major recreation center modernizations
- 7 fire and emergency medical services projects
- 4 municipal facility projects
- DC Infrastructure Academy

Implemented expedited permitting process with DC Department of Consumer and Regulatory Affairs satellite team and completed 112 projects together Aug-Dec

Construction Division: Parks and Recreation Cluster

\$1M to \$5M

- Center for Therapeutic Recreation (A/E Services)
- Fort Lincoln Park Recreation Center Renovation
- Hardy Recreation Center Park & Playground Improvements

\$5M to \$10M

- Benning Park Recreation Center Renovation
- Jelleff Recreation Center Renovation
- Arboretum Community Center - New Construction

Construction Division: Parks and Recreation Cluster

\$10M to \$25M

- Franklin Park Renovation
- Bruce Monroe Park New Construction
- Stead Park Community Recreation Center Renovation
- Theodore Hagans Cultural Center Renovation

\$25M to \$50M

- Center for Therapeutic Recreation

Summer projects for pool readiness are based on client agency needs, and procurements have not yet been determined. Procurement methods for some procurements are not yet finalized. Some procurements, due to project delivery timelines, may be solicited via existing contracts.

Construction Division: Public Safety Cluster

\$1M to \$5M

- DC Jail - Correctional Treatment Facility (CTF) General Renovation
- DC Jail - HVAC Upgrade
- Evidence Impound Lot Renovation
- OCME Facility Renovation - Office Area

\$5M to \$10M

- DC Jail - Building Façade Stabilization/Water Infiltration
- FEMS Engine 23 Renovation
- FEMS Engine 26 Renovation

Construction Division: Municipal Facilities Cluster

\$1M to \$5M

- Senior Wellness Center (Model Cities W5/Congress Heights W7) (A/E services)
- Archives Building (A/E services)
- Department of Behavioral Health Flooring Replacement

\$5M to \$10M

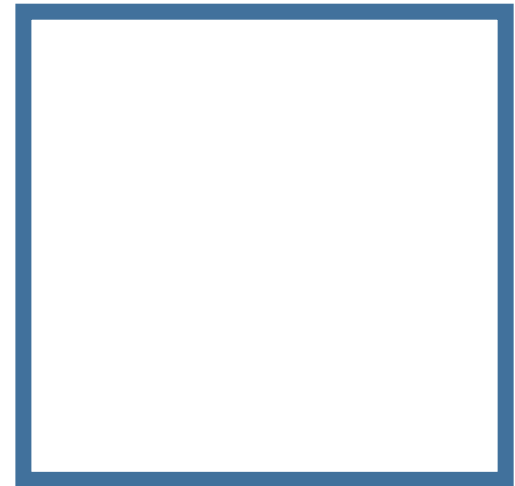
- Special Education Transportation - 1601 W Street Building Renovation

\$10M to \$25M

- Office of the State Superintendent of Education (OSSE) Department of Transportation 5th Street Renovation
- OSSE Department of Transportation W Street Renovation

In FY 2018, the **Chief Project Delivery Office** completed:

- 5 major school modernization projects
- 76 small school capital projects during the summer
- Opened 3 Short-term Family Housing facilities
- Closed DC General Shelter



Construction Division: Human Services Cluster

\$100K to \$500K

- Rita Bright Rec Center (A/E services)

\$1M to \$5M

- New York Ave Shelter (A/E services)
- Blair Shelter
- Rita Bright Rec Center
- Saint Elizabeth's HVAC Upgrades

\$5M to \$10M

- Emery Shelter

\$10M to \$25M

- New York Ave Shelter

\$25M to \$50M

- 801 East Men Shelter (active solicitation)

Chief Project Delivery Office: Schools Cluster

\$1M to \$5M

- Seaton Elementary School: Elevator Upgrade

\$10M to \$25M

- Eaton Elementary School Modernization

\$25M to \$50M

- Capitol Hill Montessori at Logan Educational Campus

\$50M to \$100M

- West Educational Campus Modernization

Summer projects for schools are based on client agency needs, and procurements have not yet been determined. Procurement methods for some procurements are not yet finalized. Some procurements, due to project delivery timelines, may be solicited via existing contracts.

Office of Risk Management

Department of Small and Local Business Development



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Contact Information

For Vendor Outreach & Ombudsman Inquiries:

Jiyoung Park
CBE Inclusion Officer
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202-671-1326

For Compliance-Related Questions:

Olivia Warren
Program Manager
olivia.warren@dc.gov
202-698-7780

<https://dgs.dc.gov/page/dgs-cbe-ombudsman>
<https://dgs.dc.gov/page/cbe-resources>

Networking 2:45pm-3:30pm

Before you leave, please recycle your badge

**and complete a survey about today's event so
we can improve.**

Thank you for participating!

Elevating the Quality of Life in the District

Connect with DGS!



Contact: jiyoung.park@dc.gov



Facebook: www.facebook.com/dcdgs



Twitter: www.twitter.com/dcdgs



Instagram: www.instagram.com/dcdgs