# GOVERNMENT OF THE DISTRICT OF COLUMBIA DEPARTMENT OF GENERAL SERVICES







**Contracts and Procurement** 

# Request for Proposals ("RFP") ENERGY & UTILITY MANAGEMENT SUPPORT AND ANALYSIS Solicitation No. DCAM-19-NC-RFP-0004

Pre-Proposal Conference Thursday, March 28, 2019 | 11:00 AM

# **AGENDA**

#### 1. Welcome/Introductions

- Contracts & Procurement
- Sustainability + Energy Division

#### 2. Procurement Schedule

- Issue RFP ......Friday, March 22, 2019
- Pre-proposal Conference......Thursday, March 28, 2019 at 11:00 a.m.
- Last Day for Questions/Clarifications ......Tuesday, April 2, 2019
- Proposal Due Date ...... Monday, April 22, 2019 by 10:00 a.m.

# 3. Project Description

- CBE Set-Aside Participation
- IDIO contract; task order driven
- Labor Categories: Position Description and Minimum Qualifications
- Requirements
- Contractor Responsibilities (i.e., payment and performance bond)

# 4. Technical Proposal: Proposal Submission Requirements

- Proposal Organization and Content
  - One (1) original and four (4) copies of written proposals submitted in two parts, titled "Technical Proposal" and "Price Proposal."
  - o Incorporate Table of Contents; each page of proposal must be numbered consecutively. Typewritten in 12 point font size on 8.5" by 11" recycled content bond paper; and submitted in a three (3)-ring binder with each section separated by tabs
  - O The proposal (excluding resumes and/or any exhibits) should be no more than fifty (50) pages in its entirety.
  - o Official name of the firm submitting the proposal must appear on the outside front cover of each binder.

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- Each proposal shall be submitted in a sealed envelope/package conspicuously marked: "Proposal in Response to Solicitation No. DCAM-19-NC-RFP-0004, "Energy & Utility Management Support and Analysis."
- USB Flash Drive:
  - Submit one (1) USB Flash Drive to include the Price Proposal and the Technical proposal. All attachments submitted as a .pdf file, with exception of Attachment J.11 (Price Schedule) which shall be submitted in *both* .pdf file and MS Excel document format.

#### 5. Evaluation Criteria

- Past Performance (10 points)
  - Past Performance Evaluation Form
- Relevant Technical Experience (40 points)
- Project Team Qualifications and Resumes (10 points)
- Management Plan (20 points)
- Price (20 points)
- Up-to (12) CBE Preference Points
- Technical Ratings

# **6.** Compliance Requirements

- Insurance Requirements (Section I.8)
- Bidder-Offeror Certification Form
- SBE Subcontracting Plan
- First Source Agreement & Plan (per task order if exceeds over \$300k)
- EEO Policy Statement Agreement
- All other compliance documents as indicated in the RFP

#### 7. **Questions**

*Note:* Verbal answers provided at the pre-proposal conference are only intended for general discussion and do not represent the Department's final position. All oral questions must be submitted by potential Offerors in writing no later than **Tuesday**, **April 2**, **2019** in order to generate an official answer. Official answers will be issued by an Addendum to this RFP and posted on the DGS website at <a href="www.dgs.dc.gov">www.dgs.dc.gov</a>.