

EXHIBIT A

REQUEST FOR QUALIFICATIONS
Energy Savings Agreement Program | Solicitation No. DCAM-20-NC-RFQ-0002
Pre-Qualification Conference
Thursday, March 12, 2020 | 1:00 PM

AGENDA

- 1. Welcome/Introductions**
 - Contracts & Procurement
 - Sustainability + Energy Division
 - Portfolio Management Division

- 2. Procurement Schedule**
 - Issue RFQ..... February 24, 2020
 - Pre-Qualification Conference Thursday, March 12, 2020 at 1:00 p.m.
 - Last Day for Questions/Clarifications Thursday, March 19, 2020
 - SOQ Due Date **Thursday, April 2, 2020 by 10:00 a.m.**

- 3. Project Description for this RFQ**
 - Pre-Qualification only in order to receive the future RFP
 - Why DGS is seeking an Energy Service Provider
 - Requirements (Phases)
 - Buildings – 5 schools
 - Open Market

- 4. Evaluation Criteria**
 - Pre-Qualified Minimum Overall Score and Ranking
 - Minimum overall score deemed pre-qualified is set at 70 points out of 112 points.
 - Only top three (3) ESP’s eligible to receive RFP and allowed to compete.
 - Evaluation Committee
 - Oral Presentation
 - SOQ Scoring
 - Technical Rating Scale ([Section D.5](#))
 - Evaluation Criteria
 - No Pricing Criteria

5. **SOQ Submission Size, Organization and Offeror Qualifications**

6. **Compliance Requirements**

7. **Questions**

Verbal answers provided at the pre-qualification conference are only intended for general discussion and do not represent the Department's final position. All oral questions must be submitted by potential offerors in writing no later than **March 19, 2020** in order to generate an official answer. Official answers will be issued by an addendum to this RFQ and posted on the DGS website at www.dgs.dc.gov.