

Point of contact for subcontracting opportunities:

Firm Name	POC Name	Title	Email	Project	Bidding	Location	Type	Size
SKANSKA	Pamela Murray Johnson	Vice President	pamela.m.johnson@skanska.com	Banneker - pursuit	TBD	NW Washington, DC	k-12 school	
SKANSKA	Apryl Webb	Preconstruction Manager	apryl.webb@skanska.com	Kaiser Permanente - Ashburn	end Feb 2019	Ashburn, VA	Medical bldg renovation	45k sf, 2 floors
SKANSKA	Tom Strawbridge	Preconstruction Director	tom.strawbridge@skanska.com	Virginia Hospital Center	phased Q2-Q3 2019	Arlington, VA	Garage & Medical Office Bldg	670k sf garage, 260k sf MOB
SKANSKA	Tony Pereira	Executive Preconstruction Director	tony.pereira@skanska.com	Scotts Run	Q3 2019	Tysons Corner, VA	30 story multi-family residential w/underground parking	745k sf w/parking
SKANSKA	Tom Strawbridge	Preconstruction Director	tom.strawbridge@skanska.com	Patterson/Claremont HS	March 2019	Baltimore, MD	k-12 school	

Industry/ Trade(s) Sought	
Div 03	Concrete
Div 04	Masonry
Div 05	Metals
Div 06	Wood, Plastics, Carpentry
Div 07	Roofing/Thermal/Moisture protection
Div 08	Openings - Doors, Glass & Glazing
Div 09	Finishes
Div 10	Specialties
Div 11	Equipment - residential/ library/ athletic/ educational/ medical
Div 12	Furnishings
Div 21	Fire Suppression
Div 22	Plumbing
Div 23	Mechanical/HVAC
Div 26	Electrical
Div 27	Communications
Div 28	Electronic Safety & Security
Div 31	Earthwork
Div 32	Exterior Improvements
Div 33	Utilities

We require all subcontractors for a project complete the prequalification process to contract with Skanska USA Inc.

**Prequalification Information for Subcontractors**

The purpose of Skanska prequalification is to determine if your firm possesses the necessary experience, financial resources, and commitment to safety and quality to ensure good performance on our projects. By working with only the most qualified companies, Skanska can ensure that we deliver a high level of service to each of our clients.

To simplify the process Skanska has a web application for subcontractors to complete. Start by filling out the inquiry form (instructions below). Once complete you will be emailed information to access our prequalification form. Upon submission, your prequalification information will be reviewed by Skanska. If approved, your company will be qualified to be considered for present and future Skanska projects. Please note that due to the unique nature of each project, your information will be subject to review by the project team for each new bid solicitation.

Follow these steps to start the prequalification process:

1. Go to the following website and fill out the inquiry form. **Website:** <https://apps.skanska.com/prequalinquiry/>
2. At the bottom of the page click "submit".
3. Within 2 business days you will be emailed a user name and password and information to gain access to the prequalification form. Follow the instructions in your email.

**If your company has already completed the prequalification process:**

We ask that you have the person in your company who manages the prequalifications log into your account and make sure your company information is current/accurate.