Small Business Symposium 2021:


Keith A. Anderson, Director
Department of General Services
Small Business Symposium 2021: 

**Build. Maintain. Sustain.**

The Symposium begins in 10 minutes

Keith A. Anderson, Director
Department of General Services
Small Business Symposium 2021: 

The Symposium begins in 5 minutes

Keith A. Anderson, Director
Department of General Services
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## Agenda

**Program** | **10:30 am – 12:00 pm**
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• Welcome | Olivia Warren, CBE Inclusion Officer
• Director Greetings | Keith A. Anderson, DGS Director
• Forecast Overview | Yohance Fuller, Chief Operating Officer
 | George Lewis, Chief of Contracts & Procurement (CPPO)
• FY21 Forecast | Division Leaders
• Q&A Session | Olivia Warren, CBE Inclusion Officer
• Closing Remarks | Olivia Warren, CBE Inclusion Officer
Today’s Speakers

Keith A. Anderson  
Director  
Department of General Services

Yohance Fuller  
Chief Operating Officer  
Department of General Services

George Lewis  
Chief of Contracts & Procurement (CPPO)  
Department of General Services
Small Business Symposium Purpose

Provide prime contractors and subcontractors an opportunity to:

- Learn about upcoming DGS procurement opportunities
- Network with DGS representatives
- Build business connections with each other
Keith A. Anderson
Director
Department of General Services
Yohance Fuller
Chief Operating Officer
Department of General Services
George Lewis
Chief of Contracts and Procurement (CPPO)
Department of General Services
Payments To Subcontractors

The Contractor must take one of the following actions within seven (7) days of receipt of any amount paid to the Contractor by the District, for work performed by any subcontractor under the contract:

• Pay the subcontractor for the proportionate share of the total payment received from the District that is attributable to the subcontractor for work performed under the contract; or

• Notify the District and the subcontractor, in writing, of the Contractor’s intention to withhold all or part of the subcontractor’s payment and state the reason for the nonpayment.

For more information please seek guidance from the Quick Payment Act, D.C. Official Code §2-221.01 et seq.
Check these pages weekly for copies of awarded contracts and payments to prime contractors.

Contact dgs.cotradmin@dc.gov if you need help finding published data.
Contracts and Procurement Reminders

Check these pages often for updates and potential new opportunities.
Elevated Acquisition Planning Initiative

• Through acquisition planning, DGS will identify reoccurring procurements that generally receive a waiver or those with few/no CBEs who can do the work.

• Partner with our CBE community and community influencers to find CBES interested in the new opportunities and work strategically, with them, to ensure there are CBE’s available to bid when opportunities become available.

• Partner with our CBE Inclusion Officer and DC Compliance Agencies to find pathways for CBES to compete.

Please contact dgs.cotadmin@dc.gov if you would like more information related to this topic.
Small Business Symposium 2021:


Keith A. Anderson, Director
Department of General Services
DGS Core Divisions

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<td>Facilities Management Division</td>
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<td>Capital Construction</td>
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<td><img src="image5" alt="Protective Icon" /></td>
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Portfolio Management Division (PMD)

Ikeogu (I.K.) Imo, Associate Director

Sq. Ft of Buildings Managed:
36.4 Million Sq. Ft.

Number of Properties Managed:
1,484 Properties

Services Provided:
1. Appraisal Services
2. Radio Tower Assessments
3. Auditing Services
4. Data Warehouse Services
5. Field Verification Services
6. Tenant Improvement

Upcoming Procurements:
Check website for updates
Sustainability & Energy Division (S&E)

Jen Croft, Deputy Associate Director

Total # of Installed Solar Sites: 67

Services Provided:
1. Bill Management Platform Software & Services
2. Building Automation Systems
3. Controls & Retro-commissioning
4. Roof Management Services
4. Controls Systems On-Call & Preventive Maintenance
5. Energy Efficient Lighting Systems
6. Innovation Research & Development + Pilots
7. Healthy Public Buildings: Model Data
10. Recycling/Organics Hauling Services
11. Solar and Storage Systems
12. Strategic Implementation Consulting Services
Sustainability & Energy Division (S&E)

Under $1 Million

- Retrofit/Retro Commissioning
- Water Submetering Design/Build and Software for Campus Sites
Facilities Management Division (FMD)

Donny Gonzalez, Deputy Director

FY20 Completed Work Orders: 24,252

# Properties Serviced: 599

Pool Season Preparedness and Maintenance:
• 21 Indoor Pools
• 21 Outdoor Pools
• 28 Spray Parks

Playing Fields Maintenance and Repair:
• 81 Natural Grass
• 60 Artificial Turf Fields
• 8 Playgrounds
FMD Procurement Opportunities

Under $1 Million

Preventative Maintenance/Repair Services
• Backflow Prevention
• HVAC Filters
• HVAC/Boiler Supplies
• Proprietary Repairs
• On-Call HVAC Technician Services
• DYRS Emergency Power Support
• Water/Chemical Treatment
• Rolark Park Building Repairs

Consolidated Maintenance Services
• Ballou HS
• Roosevelt HS
• Short-Term Family Housing – Wards 1 & 3
• Dunbar HS
FMD Procurement Opportunities

Under $1 Million (Cont’d)

Administration
• Parking – Frank D. Reeves, Marion Barry Building/One Judiciary Square (OJS)
• Asset Management
• Temporary Support Services

Over $1 Million

Consolidated Maintenance Services
Government Buildings (multiple locations)
• Cardozo HS, Department of Employment Services (DOES), Duke Ellington, Frank D. Reeves, and Marion Barry Building/One Judiciary Square (OJS)
Protective Services Division (PSD)

Captain Ralph McLean, Acting Associate Director

FY20 Service Calls Received: 5,554

# of Special Police Officers: 82

Services Provided:
- Security Guard Services
- Electronic Security Services
- Physical Security Assessments
- City-wide Screening Devices
- Policy Development

Upcoming Procurements:
Check website for updates
In FY 2020, the Capital Construction Division:

- Delivered 5 modernized schools (FY19-20) and 61 small capital projects
- Opened Ward 3 Short-Term Family Housing shelter
- Started Reviewing Stand for the 46th Presidential Inauguration
- Deployed new Project Team Software to replace Prolog
CCD Procurement Opportunities

Construction Division: Parks and Recreation

Under $1 Million

• Shepherd Park Field
• Duke Ellington Field *(A/E Services)*
• Wilson Aquatic Center HVAC *(A/E Services)*
• Francis Pool Deck and Shell Replacement

Summer projects for pool readiness are based on client agency needs, and procurements have not yet been determined. Procurement methods for some contracts are not yet finalized. Some procurements, due to project delivery timelines, may be solicited via existing contracts.
CCD Procurement Opportunities

Construction Division: Parks and Recreation (Cont’d)

Over $1 Million
- Therapeutic Recreation Center (construction)
- Walter Reed Pool (construction)
- Fort Dupont Ice Arena (construction)
- Jelleff Recreation Center (construction)
- Fort Lincoln Park/Theodore Hagans Center (construction)
- Congress Heights Recreation Center (construction)
- Deanwood Field Replacement
CCD Procurement Opportunities

Construction Division: Municipal Facilities

Government Operations Cluster

Under $1 Million
• Eastern Market Chiller Replacement
• 3720 MLK Jr. SE Nonstructural Upgrades  
  *(A/E Services)*
• St. Elizabeth’s Mechanical System Upgrades  
  *(A/E Services)*

Over $1 Million
• Ward 8 Senior Wellness Center
• DDOT W Street, NE Navy Yard  
  Improvements *(Construction)*
• Marion Barry Building Modernization
• Wilson Building Restoration - Phase 3
CCD Procurement Opportunities

Construction Division: Public Safety Projects

Government Operations Cluster

Under $1 Million
• MPD - 4D Roof Replacement
• MPD - 6D Substation - ADA Upgrades
• Engine 21 Historical Window Replacement

Over $1 Million
• Fleet (FEMS/OSSE) Construction
• DOC - DC Jail CDF Facade
• Engine Company 26 Construction
• MPD - 4D Detention Area Upgrades
• MPD - 5D Detention Area Upgrades
• DYRS - New Beginnings - Roof Replacement
• DYRS - YSC - Roof Replacement
Construction Division: Health and Human Services

Under $1 Million
• Naylor Road HVAC Upgrades – D/B – Full Building HVAC upgrade
• 342 37 St HVAC Upgrades – Construction Services – Replace existing HVAC Unit

Over $1 Million
• NY Avenue Shelters
• St. Elizabeth’s – Pecan St. SE (construction)
• St. Elizabeth’s – 13th St. SE (construction)
• Patricia Handy - Construction Services – HVAC Upgrade and Elevator Replacement
• New York Ave Shelter – A/E Services – New Shelter to replace existing 1355 New York Ave
Project Highlight: Saint Elizabeth’s Hospital

The Bowser Administration has budgeted $375 million for the development of a hospital at the St. Elizabeth’s campus. Universal Health will also be contributing $75 million.

- Construction of a new hospital = $293M
- Ambulatory pavilion = $69M
- Parking garage = $13M

The new hospital will have 136 beds with the ability to expand to 196 beds.

These investments will create and support up to 5,000 new local jobs.
Q & A Session
Please complete the survey about today’s event at:

tinyurl.com/DGSCBE2021Survey

Thank you for participating!
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