



THE LAUNCH PAD

The Launch Pad Initiative [Insert CBE's Name] Grading Sheet

Rate Presenter on a Scale of: 4=Excellent; 3=Above Average; 2=Average; 1=Below Average

Rating	Category Weight	Rating Category	Notes
	25%	Cost Savings & Increased Energy Efficiency Demonstrated	
	10%	Introduces New or Innovative Technologies/Ideas	
	15%	Positive Community Impact and/or Engagement	
	15%	Price Reasonable	
	15%	Best Value Solution	
	20%	Overall Presentation	

THE LAUNCH PAD

The Launch Pad Initiative Grading Sheet Terminology

Cost Savings & Increased Energy Efficiency Demonstrated

- Presents data that suggests energy use will be more efficient and energy cost will be reduced

Introduces New or Innovative Technologies/Ideas

- Presents new products and processes or significant technological changes of products and processes

Positive Community Impact and/or Engagement

- Explains how the offeror will work with the community to address issues that impact residents' quality of life (such as jobs, health, etc.)

Price Reasonable

- Compared to the Government estimate should the offeror's proposed price be considered "fair and reasonable"

Best Value Solution

- Consideration is given to factors other than price, such as quality and expertise.

Overall Presentation

- Presents ideas clearly with visual aids and questions are thoroughly answered