

## How WIP Works: Two Easy Steps = WIN

**1. Contractors with government-funded construction contracts must hire locally. *Thirty-five percent (35%) or more of hours worked* must be worked by District residents.**

**2. District residents receive priority hiring consideration** when contractors are awarded government-funded construction contracts.

 **More jobs** for District residents

 **More revenue** for the District to provide services to District residents

**The Workforce Incentive Program is administered by:**

Department of General Services  
Reeves Center  
2000 14<sup>th</sup> St., NW – 5<sup>th</sup> floor  
Washington, DC 20009  
Phone: (202) 727-9771  
[dgs.wip@dc.gov](mailto:dgs.wip@dc.gov)



## Mayor Vincent C. Gray's Workforce Incentive Program (WIP)

*The Workforce Incentive Program* is one of Mayor Gray's job creation strategies focused specifically on assisting District residents in finding construction-related jobs.

*The WIP* signals to the contractor community that D.C. is serious about working with local firms and is willing to provide meaningful incentives to achieve something that aids the contractors, government and District residents.



## Program Benefits

- **Provides more employment opportunities for D.C. residents** by reducing unemployment, fostering self-sufficiency, and building a more skilled workforce.
- **Increases revenue** from additional local taxes generated by local hires.
- **Supports Mayor's vision of "One City," by fostering collaboration between** District agencies, area Workforce Development Organizations (WDOs) and community organizations.
- **Increases participation** from contractors working for the District to hire D.C. residents.
- **Rewards contractors** who do business with the District government and hire D.C. residents.

### How Do I Become Involved?

Once a business is awarded, government-funded construction contracts are included in the WIP beginning in FY2012 on a case-by-case basis. Once entered into the WIP program, they will receive more detailed information after contract award.

Residents may go to the Department of General Services website at <http://dgs.dc.gov> to download an application. On the main page, click on the link "Hire a DC Resident" on the right side of the screen.

Any questions? Call (202) 727-9771 for more information.



## How the Program Works

1. **Upon contract award, prime and subcontractors are expected to maintain at least thirty-five percent (35%) or more of the total project hours worked on-site by District residents.**
2. **Contractors hire District residents. Each contractor is required to track and report all workforce data to the Department of General Services (DGS).** Candidate referrals are available from the Workforce Incentive Program (WIP) Office.
3. **At project completion, contractors who achieve thirty-five percent (35%) or more of hours worked on-site by District residents receive an incentive.** DGS will make every effort to place candidates in the WIP on other job sites, although there is no guarantee work will be available at the completion of each project or that jobs are guaranteed.

### Frequently Asked Questions

1. **How do I find out more information about this program?** For more information, contact DGS at (202) 727-9771 or visit our website at <http://dgs.dc.gov>.
2. **Where do I turn in completed applications?** Completed applications can be sent three ways: Dropped off at the Reeves Center, 5<sup>th</sup> Fl., emailed to [dgs.wip@dc.gov](mailto:dgs.wip@dc.gov), or faxed to (202) 442-9506.
3. **When will I find out if I have a job?** Job placements are made by individual contractors. If your skills and qualifications match current job openings, contractors will contact, interview, and hire you directly.
4. **How many jobs are available and what are they?** There are several government-funded construction projects currently in progress that involve many trades and even more job openings. Each project has specific trade requirements and staffing needs, depending on the work being completed on-site. A complete list of projects is available on DGS' website.